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# 1987

## Census of Wholesale Trade

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WC87-A-29

GEOGRAPHIC AREA SERIES

# Nevada

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# ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1987 Census of Wholesale Trade.

The overall planning and review of the census operations were performed by the staff of the Office of the Assistant Director for Economic and Agriculture Censuses.

This report was prepared in the Business Division. **Bobby E. Russell**, Assistant Division Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of wholesale trade. Planning and implementation were under the direction of **John R. Trimble**, Chief, Wholesale Census Branch, with primary staff assistance by **Dennis L. Shoemaker**, **John L. Vignali**, **Steven L. Barron**, **Jack R. Drago**, and **Benjamin T. Stephens**.

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If you have any questions concerning the statistics in this report, call (301) 763-5281.

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# 1987

# Census of

# Wholesale Trade

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WC87-A-29

GEOGRAPHIC AREA SERIES

## Nevada

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Issued April 1989



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**Roger H. Bugenhagen**, Assistant Director for  
Economic and Agriculture Censuses

**Thomas L. Mesenbourg**, Chief,  
Economic Census Staff

**BUSINESS DIVISION**  
**Howard N. Hamilton**, Chief

---

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# INTRODUCTION

## PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

*Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.*

*Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.*

*State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.*

*Trade associations study trends in their own and competing industries, and keep their members informed of market changes.*

*Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.*

## AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Transportation
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

## AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

## WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

## HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures*, *Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics*. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses*. Contact Customer Services for information on availability.

## CENSUS OF WHOLESALE TRADE

The 1987 Census of Wholesale Trade, part of the 1987 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.<sup>1</sup> It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as to those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments with the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000<sup>2</sup> and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.<sup>2</sup> Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.<sup>3 4</sup>
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.<sup>2 3</sup> For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.<sup>2</sup>

<sup>2</sup>According to 1980 Census of Population or subsequent special census.

<sup>3</sup>Those defined as of January 1, 1987.

<sup>4</sup>See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.

- (IC) Independent city.
- (NA) Not available.
- (NC) Not comparable.
- (X) Not applicable.
- CMSA Consolidated Metropolitan Statistical Area.
- MSA Metropolitan Statistical Area.
- n.e.c. Not elsewhere classified.
- PMSA Primary Metropolitan Statistical Area.
- pt. Part.
- r Revised.
- SIC Standard Industrial Classification.

# Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
<b>GEOGRAPHIC AREAS</b>											
The State .....	X	X	X	X						X	X
CMSA's and MSA's in the State .....								X			
PMSA's in the State .....								X			
Area of the State not in any CMSA, PMSA, or MSA .....									X		
Counties in the State .....					X		<sup>1</sup> X				X
Places in the State .....					<sup>2</sup> X	<sup>1</sup> X				<sup>2</sup> X	
<b>DATA ITEMS<sup>3</sup></b>											
Establishments .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X		
Sales .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	<sup>5</sup> X	X	X
Annual Payroll .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X		
First quarter payroll .....	X			<sup>4</sup> X							
Paid employees for pay period including March 12, 1987 .....	X		<sup>4</sup> X	<sup>4</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X	<sup>6</sup> X		
Inventories .....	X			<sup>4</sup> X							
Operating expenses .....	X			<sup>4</sup> X							
1982 to 1987 comparative statistics (sales, payroll) .....			<sup>4</sup> X								
Sales per establishment .....		X									
Sales per employee .....		X									
Annual payroll per employee .....		X									
Annual payroll as a percent of operating expenses .....		X									
Employees per establishment .....		X									
Operating expenses as a percent of sales .....		X									
End-of-year inventories as a percent of sales .....		X									
Counties ranked by volume of sales .....											X
Places ranked by volume of sales .....										<sup>2</sup> X	

<sup>1</sup>Includes areas with 200 wholesale establishments or more.

<sup>2</sup>Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.

<sup>3</sup>See Explanation of Terms, appendix A.

<sup>4</sup>Based on 1972 Standard Industrial Classification.

<sup>5</sup>Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."

<sup>6</sup>Presented for total and merchant wholesalers only.

# Users' Guide for Locating Statistics in the 1987 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Sales size and employment size <sup>1</sup>	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
<b>GEOGRAPHIC AREA SERIES</b>											
United States .....	X	X	X	X	X	X					
State .....	X	X	X	X	X	X					
CMSA, PMSA, MSA .....	X	X	X	X							
County .....	X	X	X	X							
Place .....	X	X	X	X							
<b>ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)</b>											
United States .....	X	X	<sup>2</sup> X	<sup>2</sup> X	<sup>2</sup> X	<sup>2</sup> X		X	X		
<b>MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES</b>											
United States <sup>2</sup> .....		X	X		X	X			X		<sup>3</sup> X
<b>COMMODITY LINE SALES</b>											
United States .....	X	X					X				
State <sup>4</sup> .....	X	X					X				
CMSA <sup>4</sup> .....	X	X					X				
<b>MISCELLANEOUS SUBJECTS</b>											
United States .....	X	X	X	X	X	X				X	<sup>5</sup> X
State .....										X	
County .....										X	

<sup>1</sup>Establishments and firms.

<sup>2</sup>Merchandise wholesalers only.

<sup>3</sup>Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

<sup>4</sup>Available on microfiche only.

<sup>5</sup>Class of customer, employment by principal activity, detailed type of operation, inventory detail, and commissions of agents and brokers.

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## Nevada

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# SUMMARY OF FINDINGS

Data from the 1987 Census of Wholesale Trade show that based on definitions used in 1982 Nevada's 1,575 wholesale establishments had sales totaling \$5.5 billion. In 1982, 1,309 wholesalers had sales of \$3.9 billion.

Merchant wholesalers lead the three major type of operation categories in 1987 with 1,387 establishments and sales of \$3.8 billion; followed by manufacturers' sales branches and offices, with 125 establishments and sales of \$1.6 billion; and agents and brokers, with 63 establishments and sales of \$152 million.

Annual payroll of all wholesalers in the State amounted to \$378 million, compared to \$252 million for 1982. In 1987, merchant wholesalers accounted for \$317 million, followed by manufacturers' sales branches and offices with \$56.1 million and agents and brokers with \$5.3 million.

Paid employees engaged in wholesale trade in the State totaled 17,557 as of mid-March 1987 compared to 13,750 in 1982. Merchant wholesalers were the largest employers in 1987, with 15,278 employees; followed by manufacturers' sales branches and offices, with 2,056 employees; and agents and brokers, with 233 employees.

Payroll per employee averaged \$21.5 thousand for all wholesalers; \$20.7 thousand for merchant wholesalers; \$27.3 thousand for manufacturers' sales branches and offices; and \$23.9 thousand for agents and brokers.

Operating expenses as a percent of sales for all wholesalers in the State decreased from 14.3 percent in 1982 to 14.2 percent in 1987. The percentage for merchant wholesalers was down from 18.3 percent to 17.2 percent for the

same period, while manufacturers' sales branches and offices were up from 6.1 percent to 7.5 percent, and agents and brokers were down from 9.0 percent to 6.6 percent.

Sales by petroleum bulk stations and terminals in 1987 accounted for 9.2 percent of the State's total sales by all wholesalers, compared to 16.8 percent in 1982. Other leading wholesale kinds-of-business in 1987 were grocery and related products wholesalers, n.e.c., with 5.9 percent; automobiles and other motor vehicles wholesalers, with 5.9 percent; and construction and mining machinery and equipment wholesalers with 3.7 percent.

Sales per establishment for all wholesalers in 1987 averaged \$3.5 million per establishment, up from \$3.1 in 1982. Automobiles and other motor vehicles wholesalers averaged the highest of \$16.1 million per establishment, followed by tobacco and tobacco products wholesalers, \$14.5 million; petroleum bulk stations and terminals, \$11.1 million; wine and distilled alcoholic beverages wholesalers, \$10.3 million; and beer and ale wholesalers, \$9.6 million.

Sales per employee for all wholesalers in the State averaged \$312 thousand in 1987. There was a wide variance by kind of business ranging from a high of \$1.4 million for petroleum bulk stations and terminals to a low of \$46.6 thousand for used motor vehicle parts wholesalers.

Clark County led all counties in the State, accounting for 55.9 percent of total sales by wholesalers. Las Vegas had the largest sales among all places in the State, accounting for 21.3 percent.

Figure 1. State Map

NEVADA - Metropolitan Statistical Areas, Counties, Independent City, and Other Selected Places

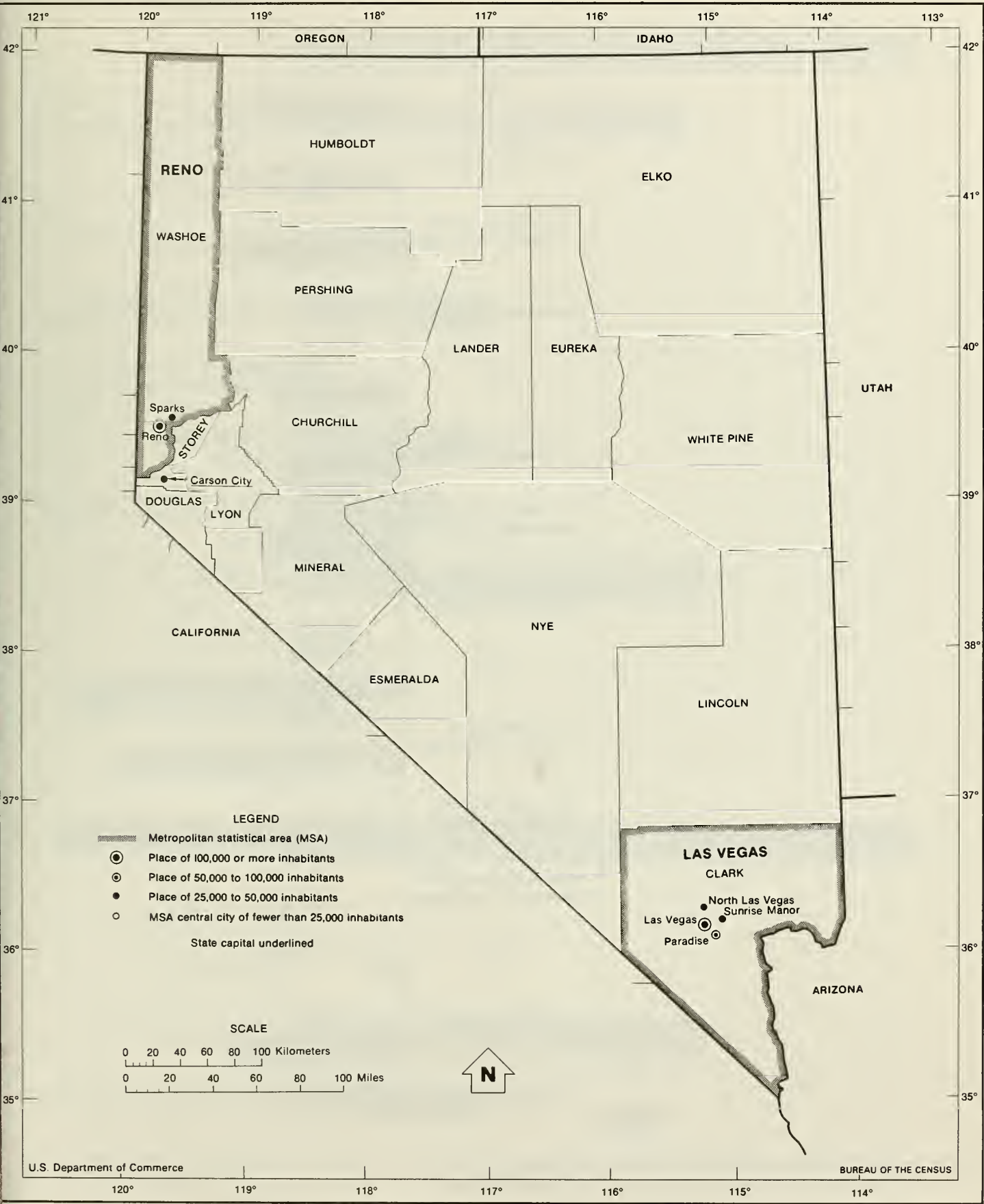
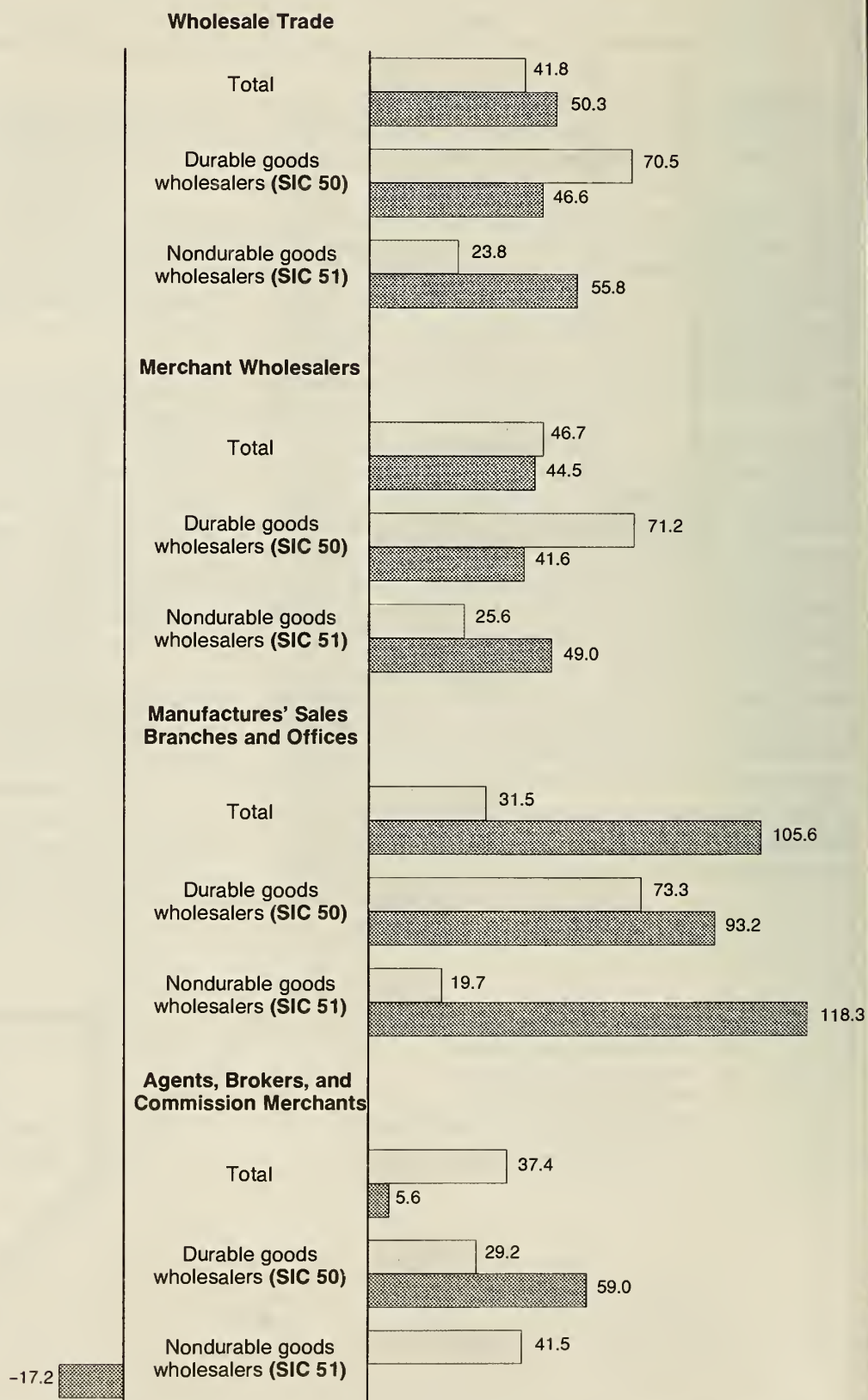


Figure 2. Percent Change in Sales and Annual Payroll: 1982 to 1987

Nevada

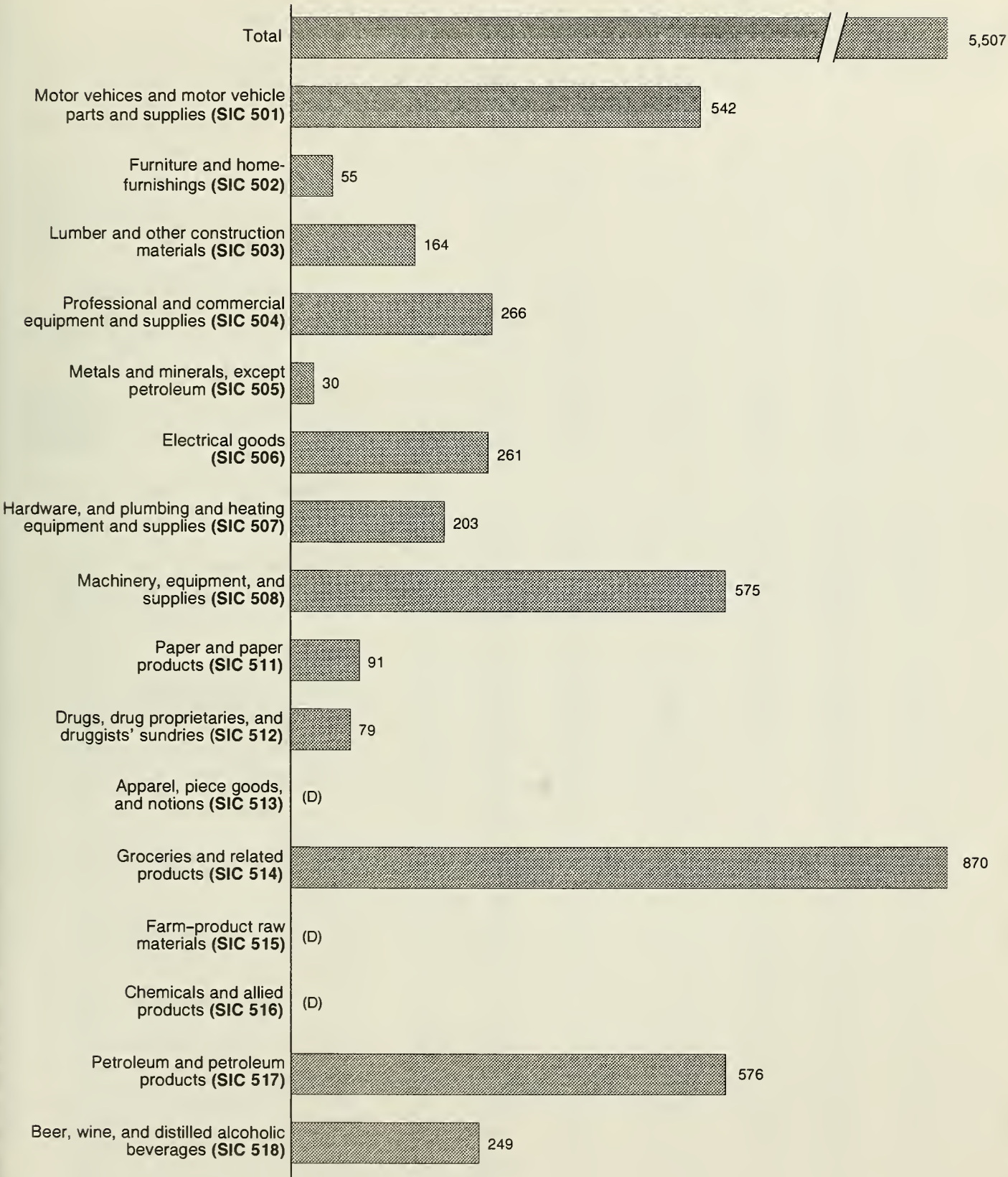
Sales  
Payroll



Note: Data are based on 1972 Standard Industrial Classification.  
For meaning of abbreviations and symbols, see introductory text.

Figure 3. **Wholesale Sales by Industry Group: 1987**  
(Million dollars)

Nevada



Note: For meaning of abbreviations and symbols, see introductory text.



Table 1. Summary Statistics for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
	Wholesale trade -----	1 589	5 506 851	379 113	89 099	17 627	781 557	501 760	593 664
	<b>TYPES OF OPERATION</b>								
	Merchant wholesalers -----	1 401	3 795 369	317 709	74 323	15 348	653 950	409 826	493 989
	Wholesale distributors and jobbers -----	1 358	3 345 343	301 256	70 385	14 676	598 281	329 069	368 311
	Importers -----	32	402 154	14 259	3 365	538	48 945	77 690	125 083
	Exporters -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Terminal grain elevators -----	2	-	-	-	-	-	-	-
	Country grain elevators -----	-	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Assemblers of farm products, except country grain elevators -----	4	28 821	1 294	298	75	3 057	283	298
	<b>Manufacturers' sales branches and sales offices -----</b>	<b>125</b>	<b>1 559 591</b>	<b>56 064</b>	<b>13 574</b>	<b>2 056</b>	<b>117 549</b>	<b>91 525</b>	<b>99 289</b>
	Sales branches (with stock) -----	93	1 395 845	48 477	11 822	1 816	100 756	91 525	99 289
	Sales offices (without stock) -----	32	163 746	7 587	1 752	240	16 793	-	-
	<b>Agents, brokers, and commission merchants -----</b>	<b>63</b>	<b>151 891</b>	<b>5 340</b>	<b>1 202</b>	<b>223</b>	<b>10 058</b>	<b>409</b>	<b>386</b>
	Auction companies -----	-	-	-	-	-	-	-	-
	Brokers -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Commission merchants -----	22	63 436	2 059	459	86	3 696	-	-
	Import agents -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	Export agents -----	-	-	-	-	-	-	-	-
	Manufacturers' agents -----	29	48 459	2 256	549	92	4 071	222	177
	<b>TYPES OF OPERATION BY KIND OF BUSINESS</b>								
	Wholesale trade -----	1 589	5 506 851	379 113	89 099	17 627	781 557	501 760	593 664
50	<b>Durable goods -----</b>	<b>1 035</b>	<b>2 549 460</b>	<b>218 787</b>	<b>51 653</b>	<b>10 170</b>	<b>447 507</b>	<b>329 909</b>	<b>414 874</b>
501	Motor vehicles and motor vehicle parts and supplies -----	171	541 522	31 485	7 469	1 667	71 268	96 158	145 418
5012	Automobiles and other motor vehicles -----	20	322 447	9 271	2 438	306	29 180	66 912	114 372
5013	Motor vehicle supplies and new parts -----	108	101 487	16 739	3 750	1 004	29 838	18 587	19 576
5014	Tires and tubes -----	13	105 843	2 502	581	105	6 149	9 384	9 885
5015	Motor vehicle parts, used -----	30	11 745	2 973	700	252	6 101	1 275	1 585
502	Furniture and homefurnishings -----	44	55 331	6 587	1 638	453	12 917	7 419	8 250
5021	Furniture -----	17	16 246	3 012	769	191	4 700	1 824	1 813
5023	Homefurnishings -----	27	39 085	3 575	869	262	8 217	5 595	6 437
503	Lumber and other construction materials -----	84	164 432	15 998	4 180	872	33 970	13 444	14 970
5031	Lumber, plywood, millwork, and wood panels -----	29	75 004	6 649	2 012	407	14 802	5 575	6 269
5032	Brick, stone, and related construction materials -----	22	26 604	2 929	663	140	6 627	3 101	3 845
5033	Roofing, siding, and insulation materials -----	9	17 117	1 299	302	64	2 567	1 227	1 281
5039	Construction materials, n.e.c. -----	24	45 707	5 121	1 203	261	9 974	3 541	3 575
504	Professional and commercial equipment and supplies -----	187	265 554	37 865	8 902	1 724	71 344	24 222	23 709
5043	Photographic equipment and supplies -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment -----	53	56 157	14 911	3 474	741	25 584	9 778	8 734
5045	Computers and computer peripheral equipment and software -----	54	106 358	10 192	2 439	377	20 140	4 435	4 632
5046	Commercial equipment, n.e.c. -----	34	42 451	5 845	1 316	270	11 555	5 426	5 299
5047	Medical, dental, and hospital equipment and supplies -----	27	34 395	3 328	788	143	6 200	2 447	2 688
5048	Ophthalmic goods -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum -----	17	30 132	2 813	604	137	5 374	2 863	3 423
5051	Metals service centers and offices -----	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods -----	126	261 338	25 092	5 784	1 076	46 605	27 046	28 286
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	66	193 139	13 877	3 321	604	26 593	19 158	19 936
5064	Electrical appliances, television and radio sets -----	13	14 902	1 834	436	105	4 014	2 163	2 097
5065	Electronic parts and equipment, n.e.c. -----	47	53 297	9 381	2 027	367	15 998	5 725	6 253
507	Hardware, and plumbing and heating equipment and supplies -----	96	203 047	22 377	5 177	944	44 630	29 654	33 468
5072	Hardware -----	27	43 292	6 964	1 538	312	13 615	6 806	10 090
5074	Plumbing and heating equipment and supplies (hydronics) -----	35	107 080	10 841	2 513	432	22 088	14 726	15 958
5075	Warm air heating and air-conditioning equipment and supplies -----	28	47 902	4 138	1 021	176	8 158	7 370	6 649
5078	Refrigeration equipment and supplies -----	6	4 773	434	105	24	769	752	771
508	Machinery, equipment, and supplies -----	207	574 879	44 896	10 432	1 800	91 123	79 879	93 319
5082	Construction and mining (except petroleum) machinery and equipment -----	37	203 749	15 350	3 672	535	25 435	41 115	53 669
5083	Farm and garden machinery and equipment -----	17	22 581	2 742	601	135	4 835	8 948	7 547
5084	Industrial machinery and equipment -----	57	118 849	14 000	3 105	554	29 369	16 707	17 927
5085	Industrial supplies -----	51	186 136	7 351	1 694	316	21 317	8 358	9 047
5087	Service establishment equipment and supplies -----	39	27 932	4 958	1 253	242	9 006	4 356	4 746
5088	Transportation equipment and supplies, except motor vehicles -----	6	15 632	495	107	18	1 161	395	383
509	Miscellaneous durable goods -----	103	453 225	31 674	7 467	1 497	70 276	49 224	64 031
5091	Sporting and recreational goods and supplies -----	20	85 303	8 873	1 908	517	19 837	10 661	15 571
5092	Toys and hobby goods and supplies -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials -----	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c. -----	38	135 675	17 010	4 366	687	36 843	29 198	38 102

Table 1. Summary Statistics for the State: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS</b> —Con.									
<b>Wholesale trade—Con.</b>									
51	<b>Nondurable goods</b> .....	<b>554</b>	<b>2 957 391</b>	<b>160 326</b>	<b>37 446</b>	<b>7 457</b>	<b>334 050</b>	<b>171 851</b>	<b>178 790</b>
511	Paper and paper products .....	57	90 864	7 890	1 855	354	15 559	4 490	5 671
5111	Printing and writing paper .....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies .....	40	28 909	4 320	952	217	8 674	1 288	2 124
5113	Industrial and personal service paper .....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	31	79 126	5 401	1 133	279	11 057	7 429	8 303
5122	Drugs, drug proprietaries, and druggists' sundries .....	31	79 126	5 401	1 133	279	11 057	7 429	8 303
513	Apparel, piece goods, and notions .....	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods .....	7	19 205	737	178	44	1 433	2 801	3 300
5136	Men's and boys' clothing and furnishings .....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories .....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear .....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	154	870 314	65 593	14 734	2 724	136 371	31 350	30 351
5141	Groceries, general line .....	19	173 344	10 332	2 323	454	18 367	9 201	6 218
5142	Packaged frozen foods .....	11	75 833	3 996	753	123	7 853	1 077	1 605
5143	Dairy products, except dried or canned .....	15	37 609	2 823	652	145	8 428	1 067	1 050
5144	Poultry and poultry products .....	7	46 377	3 081	650	104	12 039	1 664	1 527
5145	Confectionery .....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products .....	16	131 649	6 585	1 459	229	11 880	2 482	2 709
5148	Fresh fruits and vegetables .....	12	61 251	7 550	1 591	352	13 452	861	877
5149	Groceries and related products, n.e.c. ....	63	322 586	28 501	6 694	1 197	58 894	14 544	15 802
515	Farm-product raw materials .....	10	24 409	597	135	66	2 439	499	698
5153	Grain and field beans .....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes .....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c. ....	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	65	576 105	12 020	3 272	463	38 603	24 307	24 506
5171	Petroleum bulk stations and terminals .....	46	508 338	9 328	2 650	355	31 938	21 632	21 480
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	19	67 767	2 692	622	108	6 665	2 675	3 026
518	Beer, wine, and distilled alcoholic beverages .....	25	249 183	21 918	5 870	805	40 521	25 257	23 309
5181	Beer and ale .....	12	115 032	10 554	2 639	376	19 720	5 914	6 568
5182	Wine and distilled alcoholic beverages .....	13	134 151	11 364	3 231	429	20 801	19 343	16 741
519	Miscellaneous nondurable goods .....	151	392 582	29 967	6 607	1 949	57 862	41 838	48 445
5191	Farm supplies .....	38	51 896	3 773	1 035	212	7 728	4 716	4 675
5192	Books, periodicals, and newspapers .....	22	143 168	13 996	3 023	789	25 104	18 284	21 392
5193	Flowers, nursery stock, and florists' supplies .....	15	12 030	2 035	408	151	4 702	1 334	1 424
5194	Tobacco and tobacco products .....	8	115 703	1 914	470	102	4 211	12 011	14 672
5198	Paints, varnishes, and supplies .....	9	14 195	1 047	235	53	2 326	1 086	1 110
5199	Nondurable goods, n.e.c. ....	59	55 590	7 202	1 436	642	13 791	4 407	5 172
	<b>Merchant wholesalers</b> .....	<b>1 401</b>	<b>3 795 369</b>	<b>317 709</b>	<b>74 323</b>	<b>15 348</b>	<b>653 950</b>	<b>409 826</b>	<b>493 989</b>
50	<b>Durable goods</b> .....	<b>938</b>	<b>2 048 046</b>	<b>189 724</b>	<b>44 521</b>	<b>9 143</b>	<b>386 578</b>	<b>293 619</b>	<b>371 911</b>
501	Motor vehicles and motor vehicle parts and supplies .....	161	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5012	Automobiles and other motor vehicles .....	19	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Motor vehicle supplies and new parts .....	100	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes .....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used .....	30	11 745	2 973	700	252	6 101	1 275	1 585
502	Furniture and home furnishings .....	42	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture .....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings .....	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	78	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	Lumber, plywood, millwork, and wood panels .....	28	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials .....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials .....	9	17 117	1 299	302	64	2 567	1 227	1 281
5039	Construction materials, n.e.c. ....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies .....	162	174 657	28 682	6 691	1 470	55 517	21 675	22 167
5043	Photographic equipment and supplies .....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment .....	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	Computers and computer peripheral equipment and software .....	41	39 938	4 721	1 081	245	9 573	3 915	4 133
5046	Commercial equipment, n.e.c. ....	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies .....	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	Ophthalmic goods .....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. ....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum .....	17	30 132	2 813	604	137	5 374	2 863	3 423
5051	Metals service centers and offices .....	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods .....	112	206 345	23 485	5 404	1 007	43 097	25 933	27 018
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets .....	13	14 902	1 834	436	105	4 014	2 163	2 097
5065	Electronic parts and equipment, n.e.c. ....	43	(D)	(D)	(D)	(D)	(D)	(D)	(D)

**Table 1. Summary Statistics for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS</b>									
<b>—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
50	<b>Durable goods—Con.</b>								
507	Hardware, and plumbing and heating equipment and supplies .....	86	188 961	20 400	4 703	869	41 087	28 753	32 334
5072	Hardware .....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	35	107 080	10 841	2 513	432	22 088	14 726	15 958
5075	Warm air heating and air-conditioning equipment and supplies .....	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies .....	188	414 873	40 442	9 332	1 640	77 872	74 577	87 269
5082	Construction and mining (except petroleum) machinery and equipment .....	35	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment .....	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment .....	50	110 087	12 646	2 763	499	27 312	16 112	17 232
5085	Industrial supplies .....	44	49 087	5 279	1 162	258	11 491	5 687	5 755
5087	Service establishment equipment and supplies .....	38	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles .....	6	15 632	495	107	18	1 161	395	383
509	Miscellaneous durable goods .....	92	382 611	22 933	5 293	1 158	51 691	31 977	40 784
5091	Sporting and recreational goods and supplies .....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies .....	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials .....	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals .....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c. ....	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51	<b>Nondurable goods .....</b>	<b>463</b>	<b>1 747 323</b>	<b>127 985</b>	<b>29 802</b>	<b>6 205</b>	<b>267 372</b>	<b>116 207</b>	<b>122 078</b>
511	Paper and paper products .....	50	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies .....	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper .....	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	27	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	20	31 154	2 829	640	161	7 709	4 698	4 829
5131	Piece goods, notions, and other dry goods .....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories .....	7	7 177	860	191	55	2 277	709	592
5139	Footwear .....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	125	659 289	48 824	10 695	2 108	102 181	28 191	27 219
5141	Groceries, general line .....	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Packaged frozen foods .....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned .....	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products .....	7	46 377	3 081	650	104	12 039	1 664	1 527
5145	Confectionery .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products .....	16	131 649	6 585	1 459	229	11 880	2 482	2 709
5148	Fresh fruits and vegetables .....	12	61 251	7 550	1 591	352	13 452	881	877
5149	Groceries and related products, n.e.c. ....	40	153 649	13 793	3 061	649	29 028	11 472	12 778
515	Farm-product raw materials .....	10	24 409	597	135	66	2 439	499	698
5153	Grain and field beans .....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes .....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c. ....	18	48 958	4 478	1 007	201	9 012	2 182	2 483
517	Petroleum and petroleum products .....	47	245 058	9 554	2 690	388	29 167	6 842	6 936
5171	Petroleum bulk stations and terminals .....	34	211 058	7 290	2 156	295	23 891	5 848	5 791
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	13	34 000	2 264	534	93	5 276	994	1 145
518	Beer, wine, and distilled alcoholic beverages .....	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale .....	12	115 032	10 554	2 639	376	19 720	5 914	6 568
5182	Wine and distilled alcoholic beverages .....	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	135	341 035	27 433	6 008	1 847	52 671	36 042	42 218
5191	Farm supplies .....	36	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5192	Books, periodicals, and newspapers .....	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5193	Flowers, nursery stock, and florists' supplies .....	15	12 030	2 035	408	151	4 702	1 334	1 424
5194	Tobacco and tobacco products .....	8	115 703	1 914	470	102	4 211	12 011	14 672
5198	Paints, varnishes, and supplies .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c. ....	54	50 273	6 967	1 382	630	13 365	4 407	5 172
<b>Manufacturers' sales branches and sales offices .....</b>									
		<b>125</b>	<b>1 559 591</b>	<b>56 064</b>	<b>13 574</b>	<b>2 056</b>	<b>117 549</b>	<b>91 525</b>	<b>99 289</b>
50	<b>Durable goods .....</b>	<b>62</b>	<b>453 714</b>	<b>26 659</b>	<b>6 561</b>	<b>913</b>	<b>56 740</b>	<b>36 108</b>	<b>42 790</b>
501	Motor vehicles and motor vehicle parts and supplies .....	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	-	-	-	-	-	-	-	-
503	Lumber and other construction materials .....	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies .....	21	86 270	8 801	2 143	241	15 224	2 547	1 542
505	Metals and minerals, except petroleum .....	-	-	-	-	-	-	-	-

**Table 1. Summary Statistics for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>TYPES OF OPERATION BY KIND OF BUSINESS—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
<b>50</b>	<b>Durable goods—Con.</b>								
506	Electrical goods .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	5	6 687	1 705	419	63	3 134	883	1 134
508	Machinery, equipment, and supplies .....	14	155 445	4 089	1 006	132	12 585	5 178	5 913
509	Miscellaneous durable goods .....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>63</b>	<b>1 105 877</b>	<b>29 405</b>	<b>7 013</b>	<b>1 143</b>	<b>60 809</b>	<b>55 417</b>	<b>56 499</b>
511	Paper and paper products .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	11	39 056	2 227	525	86	4 682	5 649	6 054
	<b>Agents, brokers, and commission merchants .....</b>	<b>63</b>	<b>151 891</b>	<b>5 340</b>	<b>1 202</b>	<b>223</b>	<b>10 058</b>	<b>409</b>	<b>386</b>
<b>50</b>	<b>Durable goods .....</b>	<b>35</b>	<b>47 700</b>	<b>2 404</b>	<b>571</b>	<b>114</b>	<b>4 189</b>	<b>182</b>	<b>173</b>
501	Motor vehicles and motor vehicle parts and supplies .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies .....	4	4 627	382	68	13	603	-	-
505	Metals and minerals, except petroleum .....	-	-	-	-	-	-	-	-
506	Electrical goods .....	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	5	7 399	272	55	12	409	18	-
508	Machinery, equipment, and supplies .....	5	4 561	365	94	28	666	124	137
509	Miscellaneous durable goods .....	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>28</b>	<b>104 191</b>	<b>2 936</b>	<b>631</b>	<b>109</b>	<b>5 869</b>	<b>227</b>	<b>213</b>
511	Paper and paper products .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	6	7 799	456	104	12	1 037	80	40
517	Petroleum and petroleum products .....	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	-	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods .....	5	12 491	307	74	16	509	147	173

Table 2. Selected Ratios for the State: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	Wholesale trade -----	3 465 608	312 410	21 508	48.5	11	14.2	10.8
50	Durable goods -----	2 463 246	250 684	21 513	48.9	10	17.6	16.3
501	Motor vehicles and motor vehicle parts and supplies -----	3 166 795	324 848	18 887	44.2	10	13.2	26.9
5012	Automobiles and other motor vehicles -----	16 122 350	1 053 748	30 297	31.8	15	9.0	35.5
5013	Motor vehicle supplies and new parts -----	939 694	101 083	16 672	56.1	9	29.4	19.3
5014	Tires and tubes -----	8 141 769	1 008 029	23 829	40.7	8	5.8	9.3
5015	Motor vehicle parts, used -----	391 500	46 607	11 798	48.7	8	51.9	13.5
502	Furniture and home furnishings -----	1 257 523	122 143	14 541	51.0	10	23.3	14.9
5021	Furniture -----	955 647	85 058	15 770	64.1	11	28.9	11.2
5023	Home furnishings -----	1 447 593	149 179	13 645	43.5	10	21.0	16.5
503	Lumber and other construction materials -----	1 957 524	188 569	18 346	47.1	10	20.7	9.1
5031	Lumber, plywood, millwork, and wood panels -----	2 586 345	184 285	16 337	44.9	14	19.7	8.4
5032	Brick, stone, and related construction materials -----	1 209 273	190 029	20 921	44.2	6	24.9	14.5
5033	Roofing, siding, and insulation materials -----	1 901 889	267 453	20 297	50.6	7	15.0	7.5
5039	Construction materials, n.e.c. -----	1 904 458	175 123	19 621	51.3	11	21.8	7.8
504	Professional and commercial equipment and supplies -----	1 420 075	154 034	21 963	53.1	9	26.9	8.9
5043	Photographic equipment and supplies -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment -----	1 059 566	75 785	20 123	58.3	14	45.6	15.6
5045	Computers and computer peripheral equipment and software -----	1 969 593	282 117	27 034	50.6	7	18.9	4.4
5046	Commercial equipment, n.e.c. -----	1 248 559	157 226	21 648	50.6	8	27.2	12.5
5047	Medical, dental, and hospital equipment and supplies -----	1 273 889	240 524	23 273	53.7	5	18.0	7.8
5048	Ophthalmic goods -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum -----	1 772 471	219 942	20 533	52.3	8	17.8	11.4
5051	Metals service centers and offices -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods -----	2 074 111	242 879	23 320	53.8	9	17.8	10.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	2 926 348	319 767	22 975	52.2	9	13.8	10.3
5064	Electrical appliances, television and radio sets -----	1 146 308	141 924	17 467	45.7	8	26.9	14.1
5065	Electronic parts and equipment, n.e.c. -----	1 133 979	145 223	25 561	58.6	8	30.0	11.7
507	Hardware, and plumbing and heating equipment and supplies -----	2 115 073	215 092	23 704	50.1	10	22.0	16.5
5072	Hardware -----	1 603 407	138 756	22 321	51.1	12	31.4	23.3
5074	Plumbing and heating equipment and supplies (hydronics) -----	3 059 429	247 870	25 095	49.1	12	20.6	14.9
5075	Warm air heating and air-conditioning equipment and supplies -----	1 710 786	272 170	23 511	50.7	6	17.0	13.9
5078	Refrigeration equipment and supplies -----	795 500	198 875	18 083	56.4	4	16.1	16.2
508	Machinery, equipment, and supplies -----	2 777 193	319 377	24 942	49.3	9	15.9	16.2
5082	Construction and mining (except petroleum) machinery and equipment -----	5 506 730	380 839	28 692	60.3	14	12.5	26.3
5083	Farm and garden machinery and equipment -----	1 328 294	167 267	20 311	56.7	8	21.4	33.4
5084	Industrial machinery and equipment -----	2 085 070	214 529	25 271	47.7	10	24.7	15.1
5085	Industrial supplies -----	3 649 725	589 038	23 263	34.5	6	11.5	4.9
5087	Service establishment equipment and supplies -----	716 205	115 421	20 488	55.1	6	32.2	17.0
5088	Transportation equipment and supplies, except motor vehicles -----	2 605 333	868 444	27 500	42.6	3	7.4	2.5
509	Miscellaneous durable goods -----	4 400 243	302 756	21 158	45.1	15	15.5	14.1
5091	Sporting and recreational goods and supplies -----	4 265 150	164 996	17 162	44.7	26	23.3	18.3
5092	Toys and hobby goods and supplies -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c. -----	3 570 395	197 489	24 760	46.2	18	27.2	28.1
51	Nondurable goods -----	5 338 251	396 593	21 500	48.0	13	11.3	6.0
511	Paper and paper products -----	1 594 105	256 678	22 288	50.7	6	17.1	6.2
5111	Printing and writing paper -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies -----	722 725	133 221	19 908	49.8	5	30.0	7.3
5113	Industrial and personal service paper -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries -----	2 552 452	283 606	19 358	48.8	9	14.0	10.5
5122	Drugs, drug proprietaries, and druggists' sundries -----	2 552 452	283 606	19 358	48.8	9	14.0	10.5
513	Apparel, piece goods, and notions -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5131	Piece goods, notions, and other dry goods -----	2 743 571	436 477	16 750	51.4	6	7.5	17.2
5136	Men's and boys' clothing and furnishings -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5139	Footwear -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products -----	5 651 390	319 499	24 080	48.1	18	15.7	3.5
5141	Groceries, general line -----	9 123 368	381 815	22 758	56.3	24	10.6	3.6
5142	Packaged frozen foods -----	6 893 909	616 528	32 488	50.9	11	10.4	2.1
5143	Dairy products, except dried or canned -----	2 507 267	259 372	19 469	33.5	10	22.4	2.8
5144	Poultry and poultry products -----	6 625 286	445 933	29 625	25.6	15	26.0	3.3
5145	Confectionery -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products -----	8 228 063	574 886	28 755	55.4	14	9.0	2.1
5148	Fresh fruits and vegetables -----	5 104 250	174 009	21 449	56.1	29	22.0	1.4
5149	Groceries and related products, n.e.c. -----	5 120 413	269 495	23 810	48.4	19	18.3	4.9
515	Farm-product raw materials -----	2 440 900	369 833	9 045	24.5	7	10.0	2.9
5153	Grain and field beans -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. -----	-	-	-	-	-	-	-
516	Chemicals and allied products -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c. -----	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

**Table 2. Selected Ratios for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Wholesale trade—Con.</b>							
<b>51</b>	<b>Nondurable goods—Con.</b>							
517	Petroleum and petroleum products .....	8 863 154	1 244 287	25 961	31.1	7	6.7	4.3
5171	Petroleum bulk stations and terminals .....	11 050 826	1 431 938	26 276	29.2	8	6.3	4.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	3 566 684	627 472	24 926	40.4	6	9.8	4.5
518	Beer, wine, and distilled alcoholic beverages .....	9 967 320	309 544	27 227	54.1	32	16.3	9.4
5181	Beer and ale .....	9 586 000	305 936	28 069	53.5	31	17.1	5.7
5182	Wine and distilled alcoholic beverages .....	10 319 308	312 706	26 490	54.6	33	15.5	12.5
519	Miscellaneous nondurable goods .....	2 599 881	201 427	15 376	51.8	13	14.7	12.3
5191	Farm supplies .....	1 365 684	244 792	17 797	48.8	6	14.9	9.0
5192	Books, periodicals, and newspapers .....	6 507 636	181 455	17 739	55.8	36	17.5	14.9
5193	Flowers, nursery stock, and florists' supplies .....	802 000	79 669	13 477	43.3	10	39.1	11.8
5194	Tobacco and tobacco products .....	14 462 875	1 134 343	18 765	45.5	13	3.6	12.7
5198	Paints, varnishes, and supplies .....	1 577 222	267 830	19 755	45.0	6	16.4	7.8
5199	Nondurable goods, n.e.c. ....	942 203	86 589	11 218	52.2	11	24.8	9.3
	<b>Merchant wholesalers .....</b>	<b>2 709 043</b>	<b>247 288</b>	<b>20 700</b>	<b>48.6</b>	<b>11</b>	<b>17.2</b>	<b>13.0</b>
<b>50</b>	<b>Durable goods .....</b>	<b>2 183 418</b>	<b>224 002</b>	<b>20 751</b>	<b>49.1</b>	<b>10</b>	<b>18.9</b>	<b>18.2</b>
501	Motor vehicles and motor vehicle parts and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5012	Automobiles and other motor vehicles .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	Motor vehicle supplies and new parts .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5014	Tires and tubes .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015	Motor vehicle parts, used .....	391 500	46 607	11 798	48.7	8	51.9	13.5
502	Furniture and home furnishings .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	Furniture .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	Home furnishings .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5031	Lumber, plywood, millwork, and wood panels .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5032	Brick, stone, and related construction materials .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	Roofing, siding, and insulation materials .....	1 901 889	257 453	20 297	50.6	7	15.0	7.5
5039	Construction materials, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies .....	1 078 130	118 814	19 512	51.7	9	31.8	12.7
5043	Photographic equipment and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5044	Office equipment .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5045	Computers and computer peripheral equipment and software .....	974 098	163 012	19 269	49.3	6	24.0	10.3
5046	Commercial equipment, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5047	Medical, dental, and hospital equipment and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5048	Ophthalmic goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5049	Professional equipment and supplies, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	Metals and minerals, except petroleum .....	1 772 471	219 942	20 533	52.3	8	17.8	11.4
5051	Metals service centers and offices .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	Coal and other minerals and ores .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506	Electrical goods .....	1 842 366	204 911	23 322	54.5	9	20.9	13.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5064	Electrical appliances, television and radio sets .....	1 146 308	141 924	17 467	45.7	8	26.9	14.1
5065	Electronic parts and equipment, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	2 197 221	217 446	23 475	49.7	10	21.7	17.1
5072	Hardware .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	Plumbing and heating equipment and supplies (hydronics) .....	3 059 429	247 870	25 095	49.1	12	20.6	14.9
5075	Warm air heating and air-conditioning equipment and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	Refrigeration equipment and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508	Machinery, equipment, and supplies .....	2 206 771	252 971	24 660	51.9	9	18.8	21.0
5082	Construction and mining (except petroleum) machinery and equipment .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	Farm and garden machinery and equipment .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	Industrial machinery and equipment .....	2 201 740	220 615	25 343	46.3	10	24.8	15.7
5085	Industrial supplies .....	1 115 614	190 260	20 461	45.9	6	23.4	11.7
5087	Service establishment equipment and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5088	Transportation equipment and supplies, except motor vehicles .....	2 605 333	868 444	27 500	42.6	3	7.4	2.5
509	Miscellaneous durable goods .....	4 158 815	350 407	19 804	44.4	13	13.5	10.7
5091	Sporting and recreational goods and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5092	Toys and hobby goods and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5093	Scrap and waste materials .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5094	Jewelry, watches, precious stones, and precious metals .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	Durable goods, n.e.c. ....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>3 773 916</b>	<b>281 599</b>	<b>20 626</b>	<b>47.9</b>	<b>13</b>	<b>15.3</b>	<b>7.0</b>
511	Paper and paper products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	Printing and writing paper .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	Stationery and office supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	Industrial and personal service paper .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	1 557 700	193 503	17 571	36.7	8	24.7	15.5
5131	Piece goods, notions, and other dry goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	Men's and boys' clothing and furnishings .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	Women's, children's and infants' clothing and accessories .....	1 025 286	130 491	15 636	37.8	8	31.7	8.2
5139	Footwear .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

**Table 2. Selected Ratios for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Type of operation and kind of business	Sales		Annual payroll		Employees per estab- lishment <sup>1</sup> (number)	Operating expenses as percent of sales	End-of-1987 inventories as percent of sales
		Per estab- lishment (dollars)	Per employee <sup>1</sup> (dollars)	Per employee <sup>1</sup> (dollars)	As percent of operating expenses			
	<b>Merchant wholesalers—Con.</b>							
<b>51</b>	<b>Nondurable goods—Con.</b>							
514	Groceries and related products .....	5 274 312	312 756	23 161	47.8	17	15.5	4.1
5141	Groceries, general line .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	Packaged frozen foods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	Dairy products, except dried or canned .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	Poultry and poultry products .....	6 625 286	445 933	29 625	25.6	15	26.0	3.3
5145	Confectionery .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5146	Fish and seafoods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	Meats and meat products .....	8 228 063	574 886	28 755	55.4	14	9.0	2.1
5148	Fresh fruits and vegetables .....	5 104 250	174 009	21 449	56.1	29	22.0	1.4
5149	Groceries and related products, n.e.c. ....	3 841 225	236 747	21 253	47.5	16	18.9	8.3
515	Farm-product raw materials .....	2 440 900	369 833	9 045	24.5	7	10.0	2.9
5153	Grain and field beans .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	Livestock .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-
516	Chemicals and allied products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5162	Plastics materials and basic forms and shapes .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	Chemicals and allied products, n.e.c. ....	2 719 889	243 572	22 279	49.7	11	18.4	5.1
517	Petroleum and petroleum products .....	5 214 000	631 593	24 624	32.8	8	11.9	2.8
5171	Petroleum bulk stations and terminals .....	6 207 588	715 451	24 712	30.5	9	11.3	2.7
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	2 615 385	365 591	24 344	42.9	7	15.5	3.4
518	Beer, wine, and distilled alcoholic beverages .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	Beer and ale .....	9 586 000	305 936	28 069	53.5	31	17.1	5.7
5182	Wine and distilled alcoholic beverages .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	2 526 185	184 643	14 853	52.1	14	15.4	12.4
5191	Farm supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5192	Books, periodicals, and newspapers .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5193	Flowers, nursery stock, and florists' supplies .....	802 000	79 669	13 477	43.3	10	39.1	11.8
5194	Tobacco and tobacco products .....	14 462 875	1 134 343	18 765	45.5	13	3.6	12.7
5198	Paints, varnishes, and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199	Nondurable goods, n.e.c. ....	930 981	79 798	11 059	52.1	12	26.6	10.3
	<b>Manufacturers' sales branches and sales offices .....</b>	<b>12 476 728</b>	<b>758 556</b>	<b>27 268</b>	<b>47.7</b>	<b>16</b>	<b>7.5</b>	<b>6.4</b>
<b>50</b>	<b>Durable goods .....</b>	<b>7 317 968</b>	<b>496 949</b>	<b>29 199</b>	<b>47.0</b>	<b>15</b>	<b>12.5</b>	<b>9.4</b>
501	Motor vehicles and motor vehicle parts and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies .....	4 108 095	357 967	36 519	57.8	11	17.6	1.8
505	Metals and minerals, except petroleum .....	-	-	-	-	-	-	-
506	Electrical goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	1 337 400	106 143	27 063	54.4	13	46.9	17.0
508	Machinery, equipment, and supplies .....	11 103 214	1 177 614	30 977	32.5	9	8.1	3.8
509	Miscellaneous durable goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>17 553 603</b>	<b>967 521</b>	<b>25 726</b>	<b>48.4</b>	<b>18</b>	<b>5.5</b>	<b>5.1</b>
511	Paper and paper products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials .....	-	-	-	-	-	-	-
516	Chemicals and allied products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	Petroleum and petroleum products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519	Miscellaneous nondurable goods .....	3 550 545	454 140	25 895	47.6	8	12.0	15.5
	<b>Agents, brokers, and commission merchants .....</b>	<b>2 410 968</b>	<b>681 126</b>	<b>23 946</b>	<b>53.1</b>	<b>4</b>	<b>6.6</b>	<b>.3</b>
<b>50</b>	<b>Durable goods .....</b>	<b>1 362 857</b>	<b>418 421</b>	<b>21 088</b>	<b>57.4</b>	<b>3</b>	<b>8.8</b>	<b>.4</b>
501	Motor vehicles and motor vehicle parts and supplies .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	Furniture and home furnishings .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	Lumber and other construction materials .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504	Professional and commercial equipment and supplies .....	1 156 750	355 923	29 385	63.3	3	13.0	-
505	Metals and minerals, except petroleum .....	-	-	-	-	-	-	-
506	Electrical goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	1 479 800	616 583	22 667	66.5	2	5.5	-
508	Machinery, equipment, and supplies .....	912 200	162 893	13 036	54.8	6	14.6	3.0
509	Miscellaneous durable goods .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
<b>51</b>	<b>Nondurable goods .....</b>	<b>3 721 107</b>	<b>955 881</b>	<b>26 936</b>	<b>50.0</b>	<b>4</b>	<b>5.6</b>	<b>.2</b>
511	Paper and paper products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	Drugs, drug proprietaries, and druggists' sundries .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	Apparel, piece goods, and notions .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	Groceries and related products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
515	Farm-product raw materials .....	-	-	-	-	-	-	-
516	Chemicals and allied products .....	1 299 833	649 917	38 000	44.0	2	13.3	.5
517	Petroleum and petroleum products .....	(D)	(D)	(D)	(D)	(D)	(D)	(D)
518	Beer, wine, and distilled alcoholic beverages .....	-	-	-	-	-	-	-
519	Miscellaneous nondurable goods .....	2 498 200	780 688	19 188	60.3	3	4.1	1.4

<sup>1</sup>Based on number of employees for pay period including March 12.

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade -----	1 575	1 309	5 503 226	3 882 005	41.8	378 170	251 578	50.3	17 557	13 750
50		Durable goods -----	1 015	843	2 543 541	1 492 901	70.4	217 235	148 641	46.1	10 085	7 913
501		Motor vehicles and automotive parts and supplies ---	157	125	537 897	246 930	117.8	30 542	33 241	-8.1	1 597	1 686
5012	5012	Automobiles and other motor vehicles -----	20	12	322 447	26 785	1 103.8	9 271	3 523	163.2	306	139
5013		Automotive parts and supplies -----	124	100	109 607	199 969	-45.2	18 769	27 341	-31.4	1 186	1 407
	5013	Motor vehicle supplies and new parts -----	108	89	101 487	(D)	(D)	16 739	(D)	(D)	1 004	(D)
	5015 pt.	Motor vehicle parts, used -----	16	11	8 120	(D)	(D)	2 030	(D)	(D)	182	(D)
5014	5014	Tires and tubes -----	13	13	105 843	20 176	424.6	2 502	2 377	5.3	105	140
502		Furniture and home furnishings -----	44	37	55 331	53 573	3.3	6 587	7 469	-11.8	453	390
5021	5021	Furniture -----	17	13	16 246	11 008	47.6	3 012	1 840	63.7	191	135
5023	5023	Home furnishings -----	27	24	39 085	42 565	-8.2	3 575	5 629	-36.5	262	255
503		Lumber and other construction materials -----	84	91	164 432	120 573	36.4	15 998	13 254	20.7	872	774
5031	5031	Lumber, plywood, millwork, and wood panels -----	29	35	75 004	61 483	22.0	6 649	6 278	5.9	407	374
5039		Construction materials, n.e.c. -----	55	56	89 428	59 090	51.3	9 349	6 976	34.0	465	400
	5032	Brick, stone, and related construction materials ---	22	21	26 604	13 518	96.8	2 929	1 946	50.5	140	132
	5033	Roofing, siding, and insulation materials -----	9	9	17 117	13 860	23.5	1 299	947	37.2	64	69
	5039	Construction materials, n.e.c. -----	24	26	45 707	31 712	44.1	5 121	4 083	25.4	261	199
504		Sporting, recreational, photographic, and hobby goods, toys and supplies -----	31	32	103 951	95 464	8.9	10 930	6 538	67.2	585	363
5041	5091	Sporting and recreational goods and supplies -----	20	18	85 303	85 100	.2	8 873	5 642	57.3	517	313
5042	5092	Toys and hobby goods and supplies -----	8	7	(D)	9 275	(D)	(D)	744	(D)	(D)	43
5043	5043	Photographic equipment and supplies -----	3	7	(D)	1 089	(D)	(D)	152	(D)	(D)	7
505		Metals and minerals, except petroleum -----	17	18	30 132	65 939	-54.3	2 813	2 878	-2.3	137	130
5051	5051	Metals service centers and offices -----	16	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	5052	Coal and other minerals and ores -----	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods -----	129	99	264 558	173 116	52.8	25 276	14 390	75.6	1 080	818
5063		Electrical apparatus and equipment, wiring supplies, and construction materials -----	69	61	196 359	105 721	85.7	14 061	9 179	53.2	608	497
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	66	(NA)	193 139	(NA)	(NA)	13 877	(NA)	(NA)	604	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c. -----	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	5084 pt.	Industrial machinery and equipment -----	3	(NA)	3 220	(NA)	(NA)	184	(NA)	(NA)	4	(NA)
5064	5064	Electrical appliances, television and radio sets ----	13	7	14 902	6 855	117.4	1 834	477	284.5	105	44
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	47	31	53 297	60 540	-12.0	9 381	4 734	98.2	367	277
507		Hardware, and plumbing and heating equipment and supplies -----	96	86	203 047	133 734	51.8	22 377	15 059	48.6	944	775
5072	5072	Hardware -----	27	25	43 292	30 490	42.0	6 964	3 201	117.6	312	184
5074	5074	Plumbing and heating equipment and supplies (hydronics) -----	35	28	107 080	63 365	69.0	10 841	7 904	37.2	432	382
5075	5075	Warm air heating and air-conditioning equipment and supplies -----	28	23	47 902	32 542	47.2	4 138	2 754	50.3	176	147
5078	5078	Refrigeration equipment and supplies -----	6	10	4 773	7 337	-35.0	434	1 200	-63.8	24	62
508		Machinery, equipment, and supplies -----	388	296	831 331	479 156	73.5	81 914	47 309	73.1	3 494	2 481
5081		Commercial machines and equipment -----	141	102	204 966	102 775	99.4	30 948	15 722	96.8	1 388	871
	5044	Office equipment -----	53	(NA)	56 157	(NA)	(NA)	14 911	(NA)	(NA)	741	(NA)
	5045	Computers and computer peripheral equipment and software -----	54	(NA)	106 358	(NA)	(NA)	10 192	(NA)	(NA)	377	(NA)
	5046	Commercial equipment, n.e.c. -----	34	32	42 451	37 515	13.2	5 845	3 890	50.3	270	227
5082	5082	Construction and mining (except petroleum) machinery and equipment -----	37	27	203 749	73 433	177.5	15 350	8 951	71.5	535	384
5083	5083	Farm and garden machinery and equipment -----	17	16	22 581	20 825	8.4	2 742	2 411	13.7	135	142
5084	5084 pt.	Industrial machinery and equipment -----	54	47	115 629	80 111	44.3	13 816	8 788	57.2	550	420
5085	5085	Industrial supplies -----	51	38	186 136	158 830	17.2	7 351	5 301	38.7	316	268
5086		Professional equipment and supplies -----	43	29	54 706	23 689	130.9	6 254	3 334	87.6	310	188
	5047	Medical, dental, and hospital equipment and supplies -----	27	14	34 395	11 638	195.5	3 328	1 487	123.8	143	80
	5048	Ophthalmic goods -----	8	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c. -----	8	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	5087	Service establishment equipment and supplies -----	39	32	27 932	12 319	126.7	4 958	2 163	129.2	242	153
5088	5088	Transportation equipment and supplies, except motor vehicles -----	6	5	15 632	7 174	117.9	495	639	-22.5	18	55
509		Miscellaneous durable goods -----	69	59	352 862	124 416	183.6	20 798	8 503	144.6	923	496
5093	5093	Scrap and waste materials -----	20	17	(D)	14 468	(D)	(D)	1 759	(D)	(D)	109
5094	5094	Jewelry, watches, precious stones, and precious metals -----	17	15	(D)	14 316	(D)	(D)	1 033	(D)	(D)	60
5099	5099 pt.	Durable goods, n.e.c. -----	32	27	133 381	95 632	39.5	16 401	5 711	187.2	672	327

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Wholesale trade—Con.										
51		Nondurable goods-----	560	466	2 959 685	2 389 104	23.9	160 935	102 937	56.3	7 472	5 837
511		Paper and paper products-----	57	39	90 864	(D)	(D)	7 890	(D)	(D)	354	(D)
5111	5111	Printing and writing paper-----	6	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	5112	Stationery and office supplies-----	40	25	28 909	18 810	53.7	4 320	3 426	26.1	217	200
5113	5113	Industrial and personal service paper-----	11	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512		Drugs, drug proprietaries, and druggists' sundries----	31	15	79 126	46 106	71.6	5 401	2 565	110.6	279	172
5122	5122	Drugs, drug proprietaries, and druggists' sundries--	31	15	79 126	46 106	71.6	5 401	2 565	110.6	279	172
513		Apparel, piece goods, and notions-----	27	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5133	5131 pt.	Piece goods-----	4	5	3 243	1 243	160.9	433	87	397.7	25	7
5134	5131 pt.	Notions and other dry goods-----	3	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	5136	Men's and boys' clothing and furnishings-----	8	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories-----	10	6	(D)	12 936	(D)	(D)	1 098	(D)	(D)	72
5139	5139	Footwear-----	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products-----	154	136	870 314	604 007	44.1	65 593	40 272	62.9	2 724	2 121
5141	5141	Groceries, general line-----	19	15	173 344	129 867	33.5	10 332	8 069	28.0	454	375
5142	5142	Packaged frozen foods-----	11	12	75 833	51 296	47.8	3 996	2 204	81.3	123	136
5143	5143	Dairy products, except dried or canned-----	15	16	37 609	58 605	-35.8	2 823	2 584	9.2	145	140
5144	5144	Poultry and poultry products-----	7	9	46 377	28 466	62.9	3 081	1 310	135.2	104	58
5145	5145	Confectionery-----	6	6	(D)	10 909	(D)	(D)	1 493	(D)	(D)	61
5146	5146	Fish and seafoods-----	5	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	5147	Meats and meat products-----	16	15	131 649	116 523	13.0	6 585	6 717	-2.0	229	307
5148	5148	Fresh fruits and vegetables-----	12	12	61 251	51 840	18.2	7 550	4 863	55.3	352	352
5149	5149	Groceries and related products, n.e.c.-----	63	47	322 586	(D)	(D)	28 501	(D)	(D)	1 197	(D)
515		Farm-product raw materials-----	10	6	24 409	(D)	(D)	597	(D)	(D)	66	(D)
5152	5159 pt.	Cotton-----	-	-	-	-	-	-	-	-	-	-
5153	5153	Grain and field beans-----	6	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	5154	Livestock-----	4	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c.-----	-	1	-	(D)	(D)	-	(D)	(D)	-	(D)
516		Chemicals and allied products-----	34	30	(D)	32 571	(D)	(D)	4 873	(D)	(D)	263
5161		Chemicals and allied products-----	34	30	(D)	32 571	(D)	(D)	4 873	(D)	(D)	263
5162	5162	Plastics materials and basic forms and shapes-----	10	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5169	5169	Chemicals and allied products, n.e.c.-----	24	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517		Petroleum and petroleum products-----	65	65	576 105	768 358	-25.0	12 020	8 756	37.3	463	499
5171	5171	Petroleum bulk stations and terminals-----	46	51	508 338	652 715	-22.1	9 328	7 006	33.1	355	421
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	19	14	67 767	115 643	-41.4	2 692	1 750	53.8	108	78
518		Beer, wine, and distilled alcoholic beverages-----	25	31	249 183	247 718	.6	21 918	17 526	25.1	805	797
5181	5181	Beer and ale-----	12	15	115 032	99 701	15.4	10 554	7 753	36.1	376	362
5182	5182	Wine and distilled alcoholic beverages-----	13	16	134 151	148 017	-9.4	11 364	9 773	16.3	429	435
519		Miscellaneous nondurable goods-----	157	124	394 876	(D)	(D)	30 576	(D)	(D)	1 964	(D)
5191	5191	Farm supplies-----	38	32	51 896	38 232	35.7	3 773	2 630	43.5	212	173
5194	5194	Tobacco and tobacco products-----	8	8	115 703	(D)	(D)	1 914	(D)	(D)	102	(D)
5198	5198	Paints, varnishes and supplies-----	9	9	14 195	6 386	122.3	1 047	884	18.4	53	62
5199		Nondurable goods, n.e.c.-----	102	75	213 082	(D)	(D)	23 842	(D)	(D)	1 597	(D)
5099 pt.	5099 pt.	Durable goods, n.e.c.-----	6	(NA)	2 294	(NA)	(NA)	609	(NA)	(NA)	15	(NA)
5192	5192	Books, periodicals, and newspapers-----	22	16	143 168	75 837	88.8	13 996	5 566	151.5	789	356
5193	5193	Flowers, nursery stock, and florists' supplies-----	15	10	12 030	6 133	96.2	2 035	876	132.3	151	88
5199	5199	Nondurable goods, n.e.c.-----	59	(NA)	55 590	(NA)	(NA)	7 202	(NA)	(NA)	642	(NA)
Merchant wholesalers-----			1 387	1 133	3 791 744	2 585 540	46.7	316 766	219 256	44.5	15 278	11 892
50		Durable goods-----	918	759	2 042 127	1 194 216	71.0	188 172	133 332	41.1	9 058	7 144
501		Motor vehicles and automotive parts and supplies----	147	121	440 546	245 569	79.4	29 041	33 020	-12.1	1 540	1 670
5012	5012	Automobiles and other motor vehicles-----	19	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013		Automotive parts and supplies-----	116	97	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5013	5013	Motor vehicle supplies and new parts-----	100	86	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5015 pt.	5015 pt.	Motor vehicle parts, used-----	16	11	8 120	(D)	(D)	2 030	(D)	(D)	182	(D)
5014	5014	Tires and tubes-----	12	13	(D)	20 176	(D)	(D)	2 377	(D)	(D)	140
502		Furniture and home furnishings-----	42	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5021	5021	Furniture-----	16	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5023	5023	Home furnishings-----	26	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503		Lumber and other construction materials-----	78	82	(D)	108 093	(D)	(D)	12 003	(D)	(D)	704
5031	5031	Lumber, plywood, millwork, and wood panels-----	28	32	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5039		Construction materials, n.e.c.-----	50	50	78 923	(D)	(D)	8 317	(D)	(D)	435	(D)
5032	5032	Brick, stone, and related construction materials----	18	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5033	5033	Roofing, siding, and insulation materials-----	9	9	17 117	13 860	23.5	1 299	947	37.2	64	69
5039	5039	Construction materials, n.e.c.-----	23	23	(D)	23 357	(D)	(D)	3 534	(D)	(D)	177

**Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.**

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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Merchant wholesalers—Con.</b>										
50		<b>Durable goods—Con.</b>										
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	27	30	96 221	(D)	(D)	10 465	(D)	(D)	564	(D)
5041	5091	Sporting and recreational goods and supplies .....	17	16	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	5092	Toys and hobby goods and supplies .....	8	7	(D)	9 275	(D)	(D)	744	(D)	(D)	43
5043	5043	Photographic equipment and supplies .....	2	7	(D)	1 089	(D)	(D)	152	(D)	(D)	7
505		Metals and minerals, except petroleum .....	17	18	30 132	65 939	-54.3	2 813	2 878	-2.3	137	130
5051	5051	Metals service centers and offices .....	16	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5052	5052	Coal and other minerals and ores .....	1	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods .....	114	84	(D)	134 411	(D)	(D)	12 861	(D)	(D)	744
5063		Electrical apparatus and equipment, wiring supplies, and construction materials .....	58	51	(D)	87 270	(D)	(D)	8 189	(D)	(D)	449
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	56	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5065 pt.	Electronic parts and equipment, n.e.c. ....	-	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5084 pt.	Industrial machinery and equipment .....	2	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
5064	5064	Electrical appliances, television and radio sets .....	13	6	14 902	(D)	(D)	1 834	(D)	(D)	105	(D)
5065	5065 pt.	Electronic parts and equipment, n.e.c. ....	43	27	48 698	(D)	(D)	8 855	(D)	(D)	345	(D)
507		Hardware, and plumbing and heating equipment and supplies .....	86	81	188 961	122 904	53.7	20 400	14 785	38.0	869	758
5072	5072	Hardware .....	23	21	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5074	5074	Plumbing and heating equipment and supplies (hydronics) .....	35	28	107 080	63 365	69.0	10 841	7 904	37.2	432	382
5075	5075	Warm air heating and air-conditioning equipment and supplies .....	23	22	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5078	5078	Refrigeration equipment and supplies .....	5	10	(D)	7 337	(D)	(D)	1 200	(D)	(D)	62
508		Machinery, equipment, and supplies .....	346	259	(D)	286 545	(D)	(D)	38 986	(D)	(D)	2 087
5081		Commercial machines and equipment .....	122	88	130 707	66 588	96.3	22 881	11 250	103.4	1 171	689
	5044	Office equipment .....	48	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	5045	Computers and computer peripheral equipment and software .....	41	(NA)	39 938	(NA)	(NA)	4 721	(NA)	(NA)	245	(NA)
	5046	Commercial equipment, n.e.c. ....	33	31	(D)	33 970	(D)	(D)	3 621	(D)	(D)	207
5082	5082	Construction and mining (except petroleum) machinery and equipment .....	35	26	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5083	5083	Farm and garden machinery and equipment .....	15	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	5084 pt.	Industrial machinery and equipment .....	48	39	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5085	5085	Industrial supplies .....	44	28	49 087	41 666	17.8	5 279	3 509	50.4	258	183
5086		Professional equipment and supplies .....	38	27	40 952	(D)	(D)	5 424	(D)	(D)	283	(D)
	5047	Medical, dental, and hospital equipment and supplies .....	24	13	(D)	9 215	(D)	(D)	1 212	(D)	(D)	69
	5048	Ophthalmic goods .....	7	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c. ....	7	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5087	5087	Service establishment equipment and supplies .....	38	32	(D)	12 319	(D)	(D)	2 163	(D)	(D)	153
5088	5088	Transportation equipment and supplies, except motor vehicles .....	6	5	15 632	7 174	117.9	495	639	-22.5	18	55
509		Miscellaneous durable goods .....	61	50	287 094	(D)	(D)	12 236	(D)	(D)	595	(D)
5093	5093	Scrap and waste materials .....	20	17	(D)	14 468	(D)	(D)	1 759	(D)	(D)	109
5094	5094	Jewelry, watches, precious stones, and precious metals .....	17	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	5099 pt.	Durable goods, n.e.c. ....	24	20	67 613	60 012	12.7	7 839	2 511	212.2	344	160
51		<b>Nondurable goods .....</b>	<b>469</b>	<b>374</b>	<b>1 749 617</b>	<b>1 391 324</b>	<b>25.8</b>	<b>128 594</b>	<b>85 924</b>	<b>49.7</b>	<b>6 220</b>	<b>4 748</b>
511		Paper and paper products .....	50	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5111	5111	Printing and writing paper .....	5	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5112	5112	Stationery and office supplies .....	34	20	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5113	5113	Industrial and personal service paper .....	11	9	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512		Drugs, drug proprietaries, and druggists' sundries .....	27	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5122	5122	Drugs, drug proprietaries, and druggists' sundries .....	27	12	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513		Apparel, piece goods, and notions .....	20	16	31 154	(D)	(D)	2 829	(D)	(D)	161	(D)
5133	5131 pt.	Piece goods .....	4	5	3 243	1 243	160.9	433	87	397.7	25	7
5134	5131 pt.	Notions and other dry goods .....	2	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5136	5136	Men's and boys' clothing and furnishings .....	5	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5137	5137	Women's, children's, and infants' clothing and accessories .....	7	6	7 177	12 936	-44.5	860	1 098	-21.7	55	72
5139	5139	Footwear .....	2	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514		Groceries and related products .....	125	114	659 289	510 189	29.2	48 824	33 123	47.4	2 108	1 679
5141	5141	Groceries, general line .....	18	14	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5142	5142	Packaged frozen foods .....	10	11	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5143	5143	Dairy products, except dried or canned .....	14	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5144	5144	Poultry and poultry products .....	7	9	46 377	28 466	62.9	3 081	1 310	135.2	104	58
5145	5145	Confectionery .....	3	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

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1972 SIC code	1987 SIC code	Type of operation and kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (\$1,000)	1982 (\$1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		<b>Merchant wholesalers—Con.</b>										
51		<b>Nondurable goods—Con.</b>										
514		<b>Groceries and related products—Con.</b>										
5146	5146	Fish and seafoods .....	5	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5147	5147	Meats and meat products .....	16	15	131 649	116 523	13.0	6 585	6 717	-2.0	229	307
5148	5148	Fresh fruits and vegetables .....	12	11	61 251	(D)	(D)	7 550	(D)	(D)	352	(D)
5149	5149	Groceries and related products, n.e.c. ....	40	31	153 649	84 376	82.1	13 793	6 930	99.0	649	351
515		<b>Farm-product raw materials .....</b>	10	5	24 409	(D)	(D)	597	(D)	(D)	66	(D)
5152	5159 pt.	Cotton .....	-	-	-	-	-	-	-	-	-	-
5153	5153	Grain and field beans .....	6	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5154	5154	Livestock .....	4	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5159	5159 pt.	Farm-product raw materials, n.e.c. ....	-	1	-	(D)	(D)	-	(D)	(D)	-	(D)
516		<b>Chemicals and allied products .....</b>	25	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5161		<b>Chemicals and allied products .....</b>	25	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes ..	7	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c. ....	18	18	48 958	(D)	(D)	4 478	(D)	(D)	201	(D)
517		<b>Petroleum and petroleum products .....</b>	47	31	245 058	272 738	-10.2	9 554	5 200	83.7	388	275
5171	5171	Petroleum bulk stations and terminals .....	34	21	211 058	161 691	30.5	7 290	3 617	101.5	295	205
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	13	10	34 000	111 047	-69.4	2 264	1 583	43.0	93	70
518		<b>Beer, wine, and distilled alcoholic beverages .....</b>	24	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5181	5181	Beer and ale .....	12	15	115 032	99 701	15.4	10 554	7 753	36.1	376	362
5182	5182	Wine and distilled alcoholic beverages .....	12	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		<b>Miscellaneous nondurable goods .....</b>	141	109	343 329	(D)	(D)	28 042	(D)	(D)	1 862	(D)
5191	5191	Farm supplies .....	36	30	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5194	5194	Tobacco and tobacco products .....	8	8	115 703	(D)	(D)	1 914	(D)	(D)	102	(D)
5198	5198	Paints, varnishes and supplies .....	5	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		<b>Nondurable goods, n.e.c. ....</b>	92	65	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5099 pt.	Durable goods, n.e.c. ....	6	(NA)	2 294	(NA)	(NA)	609	(NA)	(NA)	15	(NA)
	5192	Books, periodicals, and newspapers .....	17	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5193	Flowers, nursery stock, and florists' supplies ..	15	10	12 030	6 133	96.2	2 035	876	132.3	151	88
	5199	Nondurable goods, n.e.c. ....	54	(NA)	50 273	(NA)	(NA)	6 967	(NA)	(NA)	630	(NA)
		<b>Manufacturers' sales branches and sales offices .....</b>	125	118	1 559 591	1 185 919	31.5	56 064	27 265	105.6	2 056	1 415
50		<b>Durable goods .....</b>	62	53	453 714	261 761	73.3	26 659	13 797	93.2	913	671
501	501 pt.	Motor vehicles and automotive parts and supplies ...	6	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and home furnishings .....	-	-	-	-	-	-	-	-	-	-
503	503	Lumber and other construction materials .....	5	5	(D)	10 392	(D)	(D)	1 133	(D)	(D)	59
504		<b>Sporting, recreational, photographic, and hobby goods, toys and supplies .....</b>	2	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies .....	1	-	-	-	(X)	(D)	-	(X)	(D)	-
	509 pt.	Miscellaneous durable goods .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	<b>Metals and minerals, except petroleum .....</b>	-	-	-	-	-	-	-	-	-	-
506		<b>Electrical goods .....</b>	5	5	(D)	13 569	(D)	(D)	813	(D)	(D)	37
	506	Electrical goods .....	4	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	508 pt.	Machinery, equipment, and supplies .....	1	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
507	507	<b>Hardware, and plumbing and heating equipment and supplies .....</b>	5	3	6 687	(D)	(D)	1 705	(D)	(D)	63	(D)
508		<b>Machinery, equipment, and supplies .....</b>	33	31	(D)	191 028	(D)	(D)	8 174	(D)	(D)	370
	504 pt.	Professional and commercial equipment and supplies .....	20	16	83 386	(D)	(D)	8 515	(D)	(D)	231	(D)
	508 pt.	Machinery, equipment, and supplies .....	13	15	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	<b>Miscellaneous durable goods .....</b>	6	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
51		<b>Nondurable goods .....</b>	63	65	1 105 877	924 158	19.7	29 405	13 468	118.3	1 143	744
511	511	Paper and paper products .....	4	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	512	Drugs, drug proprietaries, and druggists' sundries ...	3	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	513	Apparel, piece goods, and notions .....	4	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	514	Groceries and related products .....	22	13	(D)	56 643	(D)	(D)	5 927	(D)	(D)	307
515	515	Farm-product raw materials .....	-	-	-	-	-	-	-	-	-	-

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		<b>Manufacturers' sales branches and sales offices—Con.</b>										
51		<b>Nondurable goods—Con.</b>										
516	516	Chemicals and allied products .....	3	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
517	517	Petroleum and petroleum products .....	15	29	(D)	477 284	(D)	(D)	1 960	(D)	(D)	87
518	518	Beer, wine, and distilled alcoholic beverages .....	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods .....	11	9	39 056	(D)	(D)	2 227	(D)	(D)	86	(D)
	509 pt.	Miscellaneous durable goods .....	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	519	Miscellaneous nondurable goods .....	11	(NA)	39 056	(NA)	(NA)	2 227	(NA)	(NA)	86	(NA)
		<b>Agents, brokers, and commission merchants .....</b>	63	58	151 891	110 546	37.4	5 340	5 057	5.6	223	443
50		<b>Durable goods .....</b>	35	31	47 700	36 924	29.2	2 404	1 512	59.0	114	98
501	501 pt.	Motor vehicles and automotive parts and supplies ---	4	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
502	502	Furniture and home furnishings .....	2	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
503	503	Lumber and other construction materials .....	1	4	(D)	2 088	(D)	(D)	118	(D)	(D)	11
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	2	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies .....	-	-	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods .....	2	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
505	505	Metals and minerals, except petroleum .....	-	-	-	-	-	-	-	-	-	-
506		Electrical goods .....	10	10	(D)	25 136	(D)	(D)	716	(D)	(D)	37
	506	Electrical goods .....	10	(NA)	(D)	(NA)	(NA)	(D)	(NA)	(NA)	(D)	(NA)
	508 pt.	Machinery, equipment, and supplies .....	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
507	507	Hardware, and plumbing and heating equipment and supplies .....	5	2	7 399	(D)	(D)	272	(D)	(D)	12	(D)
508		Machinery, equipment, and supplies .....	9	6	9 188	1 583	480.4	747	149	401.3	41	24
	504 pt.	Professional and commercial equipment and supplies .....	4	-	4 627	-	(X)	382	-	(X)	13	-
	508 pt.	Machinery, equipment, and supplies .....	5	6	4 561	1 583	188.1	365	149	145.0	28	24
509	509 pt.	Miscellaneous durable goods .....	2	4	(D)	2 934	(D)	(D)	251	(D)	(D)	13
51		<b>Nondurable goods .....</b>	28	27	104 191	73 622	41.5	2 936	3 545	-17.2	109	345
511	511	Paper and paper products .....	3	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
512	512	Drugs, drug proprietaries, and druggists' sundries ---	1	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
513	513	Apparel, piece goods, and notions .....	3	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
514	514	Groceries and related products .....	7	9	(D)	37 175	(D)	(D)	1 222	(D)	(D)	135
515	515	Farm-product raw materials .....	-	1	-	(D)	(D)	-	(D)	(D)	-	(D)
516	516	Chemicals and allied products .....	6	3	7 799	(D)	(D)	456	(D)	(D)	12	(D)
517	517	Petroleum and petroleum products .....	3	5	(D)	18 336	(D)	(D)	1 596	(D)	(D)	137
518	518	Beer, wine, and distilled alcoholic beverages .....	-	-	-	-	-	-	-	-	-	-
519		Miscellaneous nondurable goods .....	5	6	12 491	3 145	297.2	307	137	124.1	16	5
	509 pt.	Miscellaneous durable goods .....	-	(NA)	-	(NA)	(NA)	-	(NA)	(NA)	-	(NA)
	519	Miscellaneous nondurable goods .....	5	(NA)	12 491	(NA)	(NA)	307	(NA)	(NA)	16	(NA)

**Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
		<b>Wholesale trade -----</b>	<b>1 575</b>	<b>5 503 226</b>	<b>378 170</b>	<b>88 896</b>	<b>17 557</b>	<b>779 606</b>	<b>501 428</b>	<b>593 361</b>
5013	5013	Automotive parts and supplies -----	124	109 607	18 769	4 247	1 186	33 988	19 530	20 858
	5015 pt.	Motor vehicle parts and supplies -----	108	101 487	16 739	3 750	1 004	29 838	18 587	19 576
		Motor vehicle parts, used -----	16	8 120	2 030	497	182	4 150	943	1 282
5039	5032	Construction materials, n.e.c. -----	55	89 428	9 349	2 168	465	19 168	7 869	8 701
	5033	Brck, stone, and related construction materials -----	22	26 604	2 929	663	140	6 627	3 101	3 845
	5039	Roofing, siding, and insulation materials -----	9	17 117	1 299	302	64	2 567	1 227	1 281
		Construction materials, n.e.c. -----	24	45 707	5 121	1 203	261	9 974	3 541	3 575
5041	5091	Sporting and recreational goods and supplies -----	20	85 303	8 873	1 908	517	19 837	10 661	15 571
5042	5092	Toys and hobby goods and supplies -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment -----	69	196 359	14 061	3 349	608	26 917	19 271	20 084
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment -----	66	193 139	13 877	3 321	604	26 593	19 158	19 936
	5065 pt.	Electrical parts and equipment, n.e.c. -----	-	-	-	-	-	-	-	-
	5084 pt.	Industrial machinery and equipment -----	3	3 220	184	28	4	324	113	148
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	47	53 297	9 381	2 027	367	15 998	5 725	6 253
5081		Commercial machines and equipment -----	141	204 966	30 948	7 229	1 388	57 279	19 639	18 665
	5044	Office equipment -----	53	56 157	14 911	3 474	741	25 584	9 778	8 734
	5045	Computers and computer peripheral equipment and software -----	54	106 358	10 192	2 439	377	20 140	4 435	4 632
	5046	Commercial equipment, n.e.c. -----	34	42 451	5 845	1 316	270	11 555	5 426	5 299
5084	5084 pt.	Industrial machinery and equipment -----	54	115 629	13 816	3 077	550	29 045	16 594	17 779
5086		Professional equipment and supplies -----	43	54 706	6 254	1 511	310	12 962	4 283	4 664
	5047	Medical, dental, and hospital equipment and supplies -----	27	34 395	3 328	788	143	6 200	2 447	2 688
	5048	Ophthalmic goods -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c. -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	5099 pt.	Durable goods, n.e.c. -----	32	133 381	16 401	4 181	672	35 929	28 956	37 656
5133	5131 pt.	Piece goods -----	4	3 243	433	103	25	642	241	640
5134	5131 pt.	Notions and other dry goods -----	3	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	5159 pt.	Cotton -----	-	-	-	-	-	-	-	-
5159	5159 pt.	Farm-product raw materials, n.e.c. -----	-	-	-	-	-	-	-	-
5161		Chemicals and allied products -----	34	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c. -----	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5199		Nondurable goods, n.e.c. -----	102	213 082	23 842	5 052	1 597	44 511	24 267	28 434
	5099 pt.	Durable goods, n.e.c. -----	6	2 294	609	185	15	914	242	446
	5192	Books, periodicals, and newspapers -----	22	143 168	13 996	3 023	789	25 104	18 284	21 392
	5193	Flowers, nursery stock, and florists' supplies -----	15	12 030	2 035	408	151	4 702	1 334	1 424
	5199	Nondurable goods, n.e.c. -----	59	55 590	7 202	1 436	642	13 791	4 407	5 172
		<b>Merchant Wholesalers -----</b>	<b>1 387</b>	<b>3 791 744</b>	<b>316 766</b>	<b>74 120</b>	<b>15 278</b>	<b>651 999</b>	<b>409 494</b>	<b>493 686</b>
5013		Automotive parts and supplies -----	116	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5013	Motor vehicle parts and supplies -----	100	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5015 pt.	Motor vehicle parts, used -----	16	8 120	2 030	497	182	4 150	943	1 282
5039		Construction materials, n.e.c. -----	50	78 923	8 317	1 939	435	17 377	6 746	7 320
	5032	Brck, stone, and related construction materials -----	18	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5033	Roofing, siding, and insulation materials -----	9	17 117	1 299	302	64	2 567	1 227	1 281
	5039	Construction materials, n.e.c. -----	23	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5041	5091	Sporting and recreational goods and supplies -----	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5042	5092	Toys and hobby goods and supplies -----	8	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5063		Electrical apparatus and equipment, wiring supplies, and construction equipment -----	58	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5063	Electrical apparatus and equipment, wiring supplies, and construction equipment -----	56	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5065 pt.	Electrical parts and equipment, n.e.c. -----	-	-	-	-	-	-	-	-
	5084 pt.	Industrial machinery and equipment -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5065	5065 pt.	Electronic parts and equipment, n.e.c. -----	43	48 698	8 855	1 906	345	14 960	5 361	5 885
5081		Commercial machines and equipment -----	122	130 707	22 881	5 266	1 171	43 069	17 312	17 460
	5044	Office equipment -----	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5045	Computers and computer peripheral equipment and software -----	41	39 938	4 721	1 081	245	9 573	3 915	4 133
	5046	Commercial equipment, n.e.c. -----	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5084	5084 pt.	Industrial machinery and equipment -----	48	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5086		Professional equipment and supplies -----	38	40 952	5 424	1 335	283	11 878	4 214	4 557
	5047	Medical, dental, and hospital equipment and supplies -----	24	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5048	Ophthalmic goods -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5049	Professional equipment and supplies, n.e.c. -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5099	5099 pt.	Durable goods, n.e.c. -----	24	67 613	7 839	2 051	344	17 659	12 223	14 878
5133	5131 pt.	Piece goods -----	4	3 243	433	103	25	642	241	640
5134	5131 pt.	Notions and other dry goods -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
5152	5159 pt.	Cotton -----	-	-	-	-	-	-	-	-
5159	5159 pt.	Farm-product raw materials, n.e.c. -----	-	-	-	-	-	-	-	-
5161		Chemicals and allied products -----	25	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5162	Plastics materials and basic forms and shapes -----	7	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5169	Chemicals and allied products, n.e.c. -----	18	48 958	4 478	1 007	201	9 012	2 182	2 483

**Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A]

1972 SIC code	1987 SIC code	Type of operation and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1986 inventories (\$1,000)	End-of-1987 inventories (\$1,000)
<b>Merchant Wholesalers—Con.</b>										
5199		Nondurable goods, n.e.c. -----	92	177 637	22 045	4 629	1 536	40 993	19 221	23 017
	5099 pt.	Durable goods, n.e.c. -----	6	2 294	609	185	15	914	242	446
	5192	Books, periodicals, and newspapers -----	17	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	5193	Flowers, nursery stock, and florists' supplies -----	15	12 030	2 035	408	151	4 702	1 334	1 424
	5199	Nondurable goods, n.e.c. -----	54	50 273	6 967	1 382	630	13 365	4 407	5 172
		<b>Manufacturer's sales branches and offices ---</b>	<b>125</b>	<b>1 559 591</b>	<b>56 064</b>	<b>13 574</b>	<b>2 056</b>	<b>117 549</b>	<b>91 525</b>	<b>99 289</b>
501	501 pt.	Motor vehicles and automotive parts and supplies -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies --	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	509 pt.	Miscellaneous durable goods -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods -----	5	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies -----	1	(D)	(D)	(D)	(D)	(D)	(D)	(D)
508		Machinery, equipment, and supplies -----	33	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies --	20	83 386	8 515	2 071	231	14 691	2 396	1 312
	508 pt.	Machinery, equipment, and supplies -----	13	(D)	(D)	(D)	(D)	(D)	(D)	(D)
509	509 pt.	Miscellaneous durable goods -----	6	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods -----	11	39 056	2 227	525	86	4 682	5 649	6 054
	509 pt.	Miscellaneous durable goods -----	-	-	-	-	-	-	-	-
	519	Miscellaneous nondurable goods -----	11	39 056	2 227	525	86	4 682	5 649	6 054
		<b>Agents, brokers, and commission merchants --</b>	<b>63</b>	<b>151 891</b>	<b>5 340</b>	<b>1 202</b>	<b>223</b>	<b>10 058</b>	<b>409</b>	<b>386</b>
501	501 pt.	Motor vehicles and automotive parts and supplies -----	4	(D)	(D)	(D)	(D)	(D)	(D)	(D)
504		Sporting, recreational, photographic and hobby goods, toys and supplies -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	504 pt.	Professional and commercial equipment and supplies --	-	-	-	-	-	-	-	-
	509 pt.	Miscellaneous durable goods -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
506		Electrical goods -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	506	Electrical goods -----	10	(D)	(D)	(D)	(D)	(D)	(D)	(D)
	508 pt.	Machinery, equipment, and supplies -----	-	-	-	-	-	-	-	-
508		Machinery, equipment, and supplies -----	9	9 188	747	162	41	1 269	124	137
	504 pt.	Professional and commercial equipment and supplies --	4	4 627	382	68	13	603	-	-
	508 pt.	Machinery, equipment, and supplies -----	5	4 561	365	94	28	666	124	137
509	509 pt.	Miscellaneous durable goods -----	2	(D)	(D)	(D)	(D)	(D)	(D)	(D)
519		Miscellaneous nondurable goods -----	5	12 491	307	74	16	509	147	173
	509 pt.	Miscellaneous durable goods -----	-	-	-	-	-	-	-	-
	519	Miscellaneous nondurable goods -----	5	12 491	307	74	16	509	147	173

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
					Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
<b>Nevada</b> .....	<b>1 589</b>	<b>5 506 851</b>	<b>379 113</b>	<b>17 627</b>	<b>1 401</b>	<b>3 795 369</b>	<b>317 709</b>	<b>15 348</b>	<b>188</b>	<b>1 711 482</b>
Carson City (IC) .....	56	80 816	6 744	276	47	62 040	6 051	253	9	18 776
Churchill County .....	19	29 444	2 316	143	17	(D)	(D)	(D)	2	(D)
Fallon .....	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
Balance of county .....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
Clark County .....	805	3 079 688	209 600	10 005	716	1 927 774	169 421	8 489	89	1 151 914
Boulder City .....	5	974	232	15	5	974	232	15	-	-
Henderson .....	30	(D)	(D)	(D)	24	(D)	(D)	(D)	6	(D)
Las Vegas .....	349	1 172 327	82 498	3 936	307	926 130	67 298	3 376	42	246 197
North Las Vegas .....	39	242 915	10 427	468	37	(D)	(D)	(D)	2	(D)
Balance of county .....	382	(D)	(D)	(D)	343	(D)	(D)	(D)	39	(D)
Douglas County .....	18	15 563	1 496	73	17	(D)	(D)	(D)	1	(D)
Elko County .....	44	113 079	7 526	349	39	105 239	6 864	318	5	7 840
Elko .....	36	89 390	5 971	274	31	81 550	5 309	243	5	7 840
Balance of county .....	8	23 689	1 555	75	8	23 689	1 555	75	-	-
Esmeralda County .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Eureka County .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Humboldt County .....	23	32 538	2 143	125	21	(D)	(D)	(D)	2	(D)
Winnemucca .....	19	(D)	(D)	(D)	17	22 336	1 463	95	2	(D)
Balance of county .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
Lander County .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
Lincoln County .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
Lyon County .....	26	32 578	1 702	124	23	(D)	(D)	(D)	3	(D)
Mineral County .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
Nye County .....	11	19 437	1 278	66	10	(D)	(D)	(D)	1	(D)
Pershing County .....	4	7 218	408	24	4	7 218	408	24	-	-
Storey County .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
Washoe County .....	555	2 066 570	144 201	6 340	482	1 554 167	125 290	5 684	73	512 403
Reno .....	275	1 157 514	72 391	3 214	236	804 115	58 705	2 759	39	353 399
Sparks .....	226	832 764	63 069	2 745	197	682 873	58 163	2 559	29	149 891
Balance of county .....	54	76 292	8 741	381	49	67 179	8 422	366	5	9 113
White Pine County .....	17	16 459	1 125	65	15	(D)	(D)	(D)	2	(D)
Ely .....	13	10 774	796	48	12	(D)	(D)	(D)	1	(D)
Balance of county .....	4	5 685	329	17	3	(D)	(D)	(D)	1	(D)

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab-lish-ments (number)	Sales (\$1,000)
	<b>LAS VEGAS</b>										
	Wholesale trade .....	349	1 172 327	82 498	3 936	307	926 130	67 298	3 376	42	246 197
50	Durable goods .....	237	589 132	46 710	2 167	217	524 137	42 491	2 003	20	64 995
501	Motor vehicles and motor vehicle parts and supplies .....	31	35 767	4 866	285	27	(D)	(D)	(D)	4	(D)
502	Furniture and home furnishings .....	15	25 668	2 336	169	14	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials .....	14	26 641	2 074	118	14	26 641	2 074	118	-	-
504	Professional and commercial equipment and supplies .....	51	52 524	8 566	440	46	45 413	7 883	422	5	7 111
505	Metals and minerals, except petroleum .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
506	Electrical goods .....	34	105 759	8 565	320	32	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	28	42 385	5 496	210	27	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies .....	29	(D)	(D)	(D)	25	21 647	3 135	151	4	(D)
509	Miscellaneous durable goods .....	33	271 390	10 591	428	30	(D)	(D)	(D)	3	(D)
51	Non durable goods .....	112	583 195	35 788	1 769	90	401 993	24 807	1 373	22	181 202
511	Paper and paper products .....	13	(D)	(D)	(D)	9	10 760	1 315	71	4	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions .....	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
514	Groceries and related products .....	36	278 286	21 183	904	29	170 860	12 305	583	7	107 426
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-	-	-

Table 6. Summary Statistics for Places With 200 Establishments or More: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by A, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>LAS VEGAS—Con.</b>										
51	<b>Nondurable goods—Con.</b>										
516	Chemicals and allied products .....	7	(D)	(D)	(D)	4	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products .....	7	141 919	2 226	101	5	(D)	(D)	(D)	2	(D)
518	Beer, wine, and distilled alcoholic beverages .....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods .....	30	33 483	3 508	375	26	31 697	3 180	358	4	1 786
	<b>RENO</b>										
	Wholesale trade .....	275	1 157 514	72 391	3 214	236	804 115	58 705	2 759	39	353 399
50	<b>Durable goods</b> .....	207	739 051	43 690	2 028	182	488 868	33 948	1 734	25	250 183
501	Motor vehicles and motor vehicle parts and supplies .....	33	(D)	(D)	(D)	31	281 521	7 075	385	2	(D)
502	Furniture and homefurnishings .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
503	Lumber and other construction materials .....	20	42 629	3 596	136	20	42 629	3 596	136	-	-
504	Professional and commercial equipment and supplies .....	48	74 674	11 124	494	41	42 993	7 403	406	7	31 681
505	Metals and minerals, except petroleum .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods .....	21	40 127	3 386	158	17	(D)	(D)	(D)	4	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	18	(D)	(D)	(D)	17	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies .....	44	144 595	7 072	274	35	(D)	(D)	(D)	9	(D)
509	Miscellaneous durable goods .....	17	(D)	(D)	(D)	15	(D)	(D)	(D)	2	(D)
51	<b>Nondurable goods</b> .....	68	418 463	28 701	1 186	54	315 247	24 757	1 025	14	103 216
511	Paper and paper products .....	9	(D)	(D)	(D)	8	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries ..	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions .....	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
514	Groceries and related products .....	16	(D)	(D)	(D)	12	(D)	(D)	(D)	4	(D)
515	Farm-product raw materials .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
516	Chemicals and allied products .....	6	(D)	(D)	(D)	4	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products .....	8	95 411	1 654	59	6	(D)	(D)	(D)	2	(D)
518	Beer, wine, and distilled alcoholic beverages .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods .....	19	123 947	7 628	353	16	(D)	(D)	(D)	3	(D)
	<b>SPARKS</b>										
	Wholesale trade .....	226	832 764	63 069	2 745	197	682 873	58 163	2 559	29	149 891
50	<b>Durable goods</b> .....	145	415 424	40 258	1 753	128	(D)	(D)	(D)	17	(D)
501	Motor vehicles and motor vehicle parts and supplies .....	20	(D)	(D)	(D)	18	(D)	(D)	(D)	2	(D)
502	Furniture and homefurnishings .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
503	Lumber and other construction materials .....	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
504	Professional and commercial equipment and supplies .....	25	20 035	2 976	157	19	15 841	2 435	132	6	4 194
505	Metals and minerals, except petroleum .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods .....	15	(D)	(D)	(D)	13	(D)	(D)	(D)	2	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	10	45 591	4 966	161	8	(D)	(D)	(D)	2	(D)
508	Machinery, equipment, and supplies .....	44	169 878	11 955	500	42	(D)	(D)	(D)	2	(D)
509	Miscellaneous durable goods .....	12	68 646	6 543	326	11	(D)	(D)	(D)	1	(D)
51	<b>Nondurable goods</b> .....	81	417 340	22 811	992	69	(D)	(D)	(D)	12	(D)
511	Paper and paper products .....	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ..	5	(D)	(D)	(D)	3	(D)	(D)	(D)	2	(D)
513	Apparel, piece goods, and notions .....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
514	Groceries and related products .....	27	(D)	(D)	(D)	23	(D)	(D)	(D)	4	(D)
515	Farm-product raw materials .....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
517	Petroleum and petroleum products .....	9	103 509	2 711	69	5	(D)	(D)	(D)	4	(D)
518	Beer, wine, and distilled alcoholic beverages .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
519	Miscellaneous nondurable goods .....	18	26 954	2 186	137	17	(D)	(D)	(D)	1	(D)

Table 7. Summary Statistics for Counties With 200 Establishments or More: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>CLARK COUNTY</b> (Coextensive with Las Vegas, NV MSA; see table 8.)										
	<b>WASHOE COUNTY</b> (Coextensive with Reno, NV MSA; see table 8.)										

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	LAS VEGAS, NV MSA										
	Wholesale trade -----	805	3 079 688	209 600	10 005	716	1 927 774	169 421	8 489	89	1 151 914
50	Durable goods -----	538	1 242 791	119 212	5 694	492	1 058 311	103 618	5 118	46	184 480
501	Motor vehicles and motor vehicle parts and supplies -----	87	101 122	14 687	848	81	(D)	(D)	(D)	6	(D)
5012	Automobiles and other motor vehicles -----	11	(D)	(D)	(D)	10	(D)	(D)	(D)	1	(D)
5013	Motor vehicle supplies and new parts -----	51	45 783	7 397	493	46	(D)	(D)	(D)	5	(D)
5014	Tires and tubes -----	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5015	Motor vehicle parts, used -----	21	9 101	2 335	182	21	9 101	2 335	182	-	-
502	Furniture and homefurnishings -----	30	38 664	4 170	320	29	(D)	(D)	(D)	1	(D)
5021	Furniture -----	11	7 853	1 382	115	10	(D)	(D)	(D)	1	(D)
5023	Homefurnishings -----	19	30 811	2 788	205	19	30 811	2 788	205	-	-
503	Lumber and other construction materials -----	45	95 300	9 422	552	42	(D)	(D)	(D)	3	(D)
5031	Lumber, plywood, millwork, and wood panels -----	15	42 220	4 416	328	14	(D)	(D)	(D)	1	(D)
5032	Brick, stone, and related construction materials -----	13	20 399	2 328	102	11	(D)	(D)	(D)	2	(D)
5033	Roofing, siding, and insulation materials -----	6	12 042	667	32	6	12 042	667	32	-	-
5039	Construction materials, n.e.c. -----	11	20 639	2 011	90	11	20 639	2 011	90	-	-
504	Professional and commercial equipment and supplies -----	94	155 729	21 018	961	82	100 707	16 097	820	12	55 022
5043	Photographic equipment and supplies -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5044	Office equipment -----	28	35 054	9 460	462	27	(D)	(D)	(D)	1	(D)
5045	Computers and computer peripheral equipment and software -----	21	56 673	4 589	177	14	(D)	(D)	(D)	7	(D)
5046	Commercial equipment, n.e.c. -----	19	22 818	2 724	124	19	22 818	2 724	124	-	-
5047	Medical, dental, and hospital equipment and supplies -----	14	21 251	1 679	59	11	(D)	(D)	(D)	3	(D)
5048	Ophthalmic goods -----	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5049	Professional equipment and supplies, n.e.c. -----	4	9 176	1 108	68	4	9 176	1 108	68	-	-
505	Metals and minerals, except petroleum -----	12	27 264	2 526	119	12	27 264	2 526	119	-	-
5051	Metals service centers and offices -----	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-
5052	Coal and other minerals and ores -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods -----	77	181 989	16 925	732	69	(D)	(D)	(D)	8	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	41	134 042	9 331	403	34	(D)	(D)	(D)	7	(D)
5064	Electrical appliances, television and radio sets -----	8	11 351	1 345	75	8	11 351	1 345	75	-	-
5065	Electronic parts and equipment, n.e.c. -----	28	36 596	6 249	254	27	(D)	(D)	(D)	1	(D)
507	Hardware, and plumbing and heating equipment and supplies -----	59	119 582	12 689	518	53	106 210	10 812	451	6	13 372
5072	Hardware -----	18	(D)	(D)	(D)	15	(D)	(D)	(D)	3	(D)
5074	Plumbing and heating equipment and supplies (hydronics) -----	17	43 007	3 629	121	17	43 007	3 629	121	-	-
5075	Warm air heating and air-conditioning equipment and supplies -----	21	39 240	3 505	146	18	(D)	(D)	(D)	3	(D)
5078	Refrigeration equipment and supplies -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies -----	76	184 773	19 978	794	71	(D)	(D)	(D)	5	(D)
5082	Construction and mining (except petroleum) machinery and equipment -----	15	83 638	7 270	228	15	83 638	7 270	228	-	-
5083	Farm and garden machinery and equipment -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5084	Industrial machinery and equipment -----	22	53 893	7 161	304	18	(D)	(D)	(D)	4	(D)
5085	Industrial supplies -----	16	11 465	1 867	86	15	(D)	(D)	(D)	1	(D)
5087	Service establishment equipment and supplies -----	17	(D)	(D)	(D)	17	(D)	(D)	(D)	-	-
5088	Transportation equipment and supplies, except motor vehicles -----	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>LAS VEGAS, NV MSA—Con.</b>										
50	<b>Durable goods—Con.</b>										
509	Miscellaneous durable goods .....	58	338 368	17 797	850	53	(D)	(D)	(D)	5	(D)
5091	Sporting and recreational goods and supplies .....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5092	Toys and hobby goods and supplies .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5093	Scrap and waste materials .....	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5094	Jewelry, watches, precious stones, and precious metals .....	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5099	Durable goods, n.e.c. ....	21	(D)	(D)	(D)	16	(D)	(D)	(D)	5	(D)
51	<b>Nondurable goods .....</b>	<b>267</b>	<b>1 836 897</b>	<b>90 388</b>	<b>4 311</b>	<b>224</b>	<b>869 463</b>	<b>65 803</b>	<b>3 371</b>	<b>43</b>	<b>967 434</b>
511	Paper and paper products .....	29	(D)	(D)	(D)	24	(D)	(D)	(D)	5	(D)
5111	Printing and writing paper .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5112	Stationery and office supplies .....	20	(D)	(D)	(D)	16	(D)	(D)	(D)	4	(D)
5113	Industrial and personal service paper .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries ..	17	(D)	(D)	(D)	15	61 664	3 597	213	2	(D)
5122	Drugs, drug proprietaries, and druggists' sundries .....	17	(D)	(D)	(D)	15	61 664	3 597	213	2	(D)
513	Apparel, piece goods, and notions .....	17	(D)	(D)	(D)	13	(D)	(D)	(D)	4	(D)
5131	Piece goods, notions, and other dry goods .....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5136	Men's and boys' clothing and furnishings .....	2	(D)	(D)	(D)	-	-	-	-	2	(D)
5137	Women's, children's and infants' clothing and accessories .....	8	(D)	(D)	(D)	6	(D)	(D)	(D)	2	(D)
5139	Footwear .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products .....	87	530 157	40 749	1 646	75	358 930	28 316	1 213	12	171 227
5141	Groceries, general line .....	14	(D)	(D)	(D)	13	(D)	(D)	(D)	1	(D)
5142	Packaged frozen foods .....	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
5143	Dairy products, except dried or canned .....	8	23 976	1 548	80	8	23 976	1 548	80	-	-
5144	Poultry and poultry products .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5145	Confectionery .....	3	(D)	(D)	(D)	1	(D)	(D)	(D)	2	(D)
5146	Fish and seafoods .....	3	4 874	422	32	3	4 874	422	32	-	-
5147	Meats and meat products .....	9	91 986	4 872	138	9	91 986	4 872	138	-	-
5148	Fresh fruits and vegetables .....	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
5149	Groceries and related products, n.e.c. ....	32	204 028	19 859	817	24	(D)	(D)	(D)	8	(D)
515	Farm-product raw materials .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5153	Grain and field beans .....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock .....	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c. ....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products .....	18	(D)	(D)	(D)	12	(D)	(D)	(D)	6	(D)
5162	Plastics materials and basic forms and shapes .....	8	(D)	(D)	(D)	5	(D)	(D)	(D)	3	(D)
5169	Chemicals and allied products, n.e.c. ....	10	(D)	(D)	(D)	7	(D)	(D)	(D)	3	(D)
517	Petroleum and petroleum products .....	15	288 910	3 701	154	10	110 995	2 587	121	5	177 915
5171	Petroleum bulk stations and terminals .....	9	270 499	2 805	117	5	(D)	(D)	(D)	4	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	6	18 411	896	37	5	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages .....	8	130 177	10 883	376	7	(D)	(D)	(D)	1	(D)
5181	Beer and ale .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5182	Wine and distilled alcoholic beverages .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
519	Miscellaneous nondurable goods .....	75	186 953	16 284	1 197	67	(D)	(D)	(D)	8	(D)
5191	Farm supplies .....	9	11 621	936	50	9	11 621	936	50	-	-
5192	Books, periodicals, and newspapers .....	15	(D)	(D)	(D)	11	(D)	(D)	(D)	4	(D)
5193	Flowers, nursery stock, and florists' supplies .....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
5194	Tobacco and tobacco products .....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5198	Paints, varnishes, and supplies .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5199	Nondurable goods, n.e.c. ....	39	(D)	(D)	(D)	35	(D)	(D)	(D)	4	(D)
	<b>RENO, NV MSA</b>										
	<b>Wholesale trade .....</b>	<b>555</b>	<b>2 066 570</b>	<b>144 201</b>	<b>6 340</b>	<b>482</b>	<b>1 554 167</b>	<b>125 290</b>	<b>5 684</b>	<b>73</b>	<b>512 403</b>
50	<b>Durable goods .....</b>	<b>388</b>	<b>1 181 777</b>	<b>87 887</b>	<b>3 950</b>	<b>342</b>	<b>873 237</b>	<b>75 148</b>	<b>3 533</b>	<b>46</b>	<b>308 540</b>
501	Motor vehicles and motor vehicle parts and supplies .....	58	420 496	14 166	672	54	(D)	(D)	(D)	4	(D)
5012	Automobiles and other motor vehicles .....	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
5013	Motor vehicle supplies and new parts .....	36	(D)	(D)	(D)	33	(D)	(D)	(D)	3	(D)
5014	Tires and tubes .....	7	(D)	(D)	(D)	6	(D)	(D)	(D)	1	(D)
5015	Motor vehicle parts, used .....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
502	Furniture and home furnishings .....	12	(D)	(D)	(D)	11	(D)	(D)	(D)	1	(D)
5021	Furniture .....	6	8 393	1 630	76	6	8 393	1 630	76	-	-
5023	Home furnishings .....	6	(D)	(D)	(D)	5	(D)	(D)	(D)	1	(D)
503	Lumber and other construction materials .....	34	65 691	6 365	309	32	(D)	(D)	(D)	2	(D)
5031	Lumber, plywood, millwork, and wood panels .....	13	(D)	(D)	(D)	13	(D)	(D)	(D)	-	-
5032	Brick, stone, and related construction materials .....	7	(D)	(D)	(D)	5	(D)	(D)	(D)	2	(D)
5033	Roofing, siding, and insulation materials .....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5039	Construction materials, n.e.c. ....	11	(D)	(D)	(D)	11	(D)	(D)	(D)	-	-

**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>RENO, NV MSA—Con.</b>										
<b>50</b>	<b>Durable goods—Con.</b>										
504	Professional and commercial equipment and supplies.....	81	102 940	15 839	713	68	67 065	11 577	600	13	35 875
5043	Photographic equipment and supplies.....	1	(D)	(D)	(D)	-	-	-	-	1	(D)
5044	Office equipment.....	20	(D)	(D)	(D)	16	16 525	4 189	227	4	(D)
5045	Computers and computer peripheral equipment and software.....	29	45 767	5 186	182	23	(D)	(D)	(D)	6	(D)
5046	Commercial equipment, n.e.c.....	15	19 633	3 121	146	14	(D)	(D)	(D)	1	(D)
5047	Medical, dental, and hospital equipment and supplies.....	12	(D)	(D)	(D)	12	(D)	(D)	(D)	-	-
5048	Ophthalmic goods.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5049	Professional equipment and supplies, n.e.c.....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
505	Metals and minerals, except petroleum.....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5051	Metals service centers and offices.....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	-	-
5052	Coal and other minerals and ores.....	-	-	-	-	-	-	-	-	-	-
506	Electrical goods.....	41	73 356	7 549	314	35	(D)	(D)	(D)	6	(D)
5063	Electrical apparatus and equipment, wiring supplies, and construction materials.....	20	54 477	4 091	177	17	(D)	(D)	(D)	3	(D)
5064	Electrical appliances, television and radio sets.....	5	3 551	489	30	5	3 551	489	30	-	-
5065	Electronic parts and equipment, n.e.c.....	16	15 328	2 969	107	13	(D)	(D)	(D)	3	(D)
507	Hardware, and plumbing and heating equipment and supplies.....	31	78 977	9 324	403	28	(D)	(D)	(D)	3	(D)
5072	Hardware.....	8	(D)	(D)	(D)	7	(D)	(D)	(D)	1	(D)
5074	Plumbing and heating equipment and supplies (hydronics).....	14	(D)	(D)	(D)	14	(D)	(D)	(D)	-	-
5075	Warm air heating and air-conditioning equipment and supplies.....	7	8 662	633	30	5	(D)	(D)	(D)	2	(D)
5078	Refrigeration equipment and supplies.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
508	Machinery, equipment, and supplies.....	91	316 850	19 351	791	79	166 967	16 317	696	12	149 883
5082	Construction and mining (except petroleum) machinery and equipment.....	16	86 174	6 372	254	14	(D)	(D)	(D)	2	(D)
5083	Farm and garden machinery and equipment.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5084	Industrial machinery and equipment.....	26	46 278	5 343	210	23	(D)	(D)	(D)	3	(D)
5085	Industrial supplies.....	25	167 266	4 710	195	19	(D)	(D)	(D)	6	(D)
5087	Service establishment equipment and supplies.....	19	(D)	(D)	(D)	18	(D)	(D)	(D)	1	(D)
5088	Transportation equipment and supplies, except motor vehicles.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
509	Miscellaneous durable goods.....	36	106 443	12 832	621	31	(D)	(D)	(D)	5	(D)
5091	Sporting and recreational goods and supplies.....	10	65 528	5 871	306	7	(D)	(D)	(D)	3	(D)
5092	Toys and hobby goods and supplies.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5093	Scrap and waste materials.....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	-	-
5094	Jewelry, watches, precious stones, and precious metals.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5099	Durable goods, n.e.c.....	14	26 331	4 369	209	12	(D)	(D)	(D)	2	(D)
<b>51</b>	<b>Nondurable goods.....</b>	<b>167</b>	<b>884 793</b>	<b>56 314</b>	<b>2 390</b>	<b>140</b>	<b>680 930</b>	<b>50 142</b>	<b>2 151</b>	<b>27</b>	<b>203 863</b>
511	Paper and paper products.....	23	37 858	3 532	156	22	(D)	(D)	(D)	1	(D)
5111	Printing and writing paper.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5112	Stationery and office supplies.....	16	(D)	(D)	(D)	15	(D)	(D)	(D)	1	(D)
5113	Industrial and personal service paper.....	6	(D)	(D)	(D)	6	(D)	(D)	(D)	-	-
512	Drugs, drug proprietaries, and druggists' sundries.....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
5122	Drugs, drug proprietaries, and druggists' sundries.....	9	(D)	(D)	(D)	7	(D)	(D)	(D)	2	(D)
513	Apparel, piece goods, and notions.....	8	(D)	(D)	(D)	5	21 431	1 560	69	3	(D)
5131	Piece goods, notions, and other dry goods.....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5136	Men's and boys' clothing and furnishings.....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5137	Women's, children's and infants' clothing and accessories.....	2	(D)	(D)	(D)	1	(D)	(D)	(D)	1	(D)
5139	Footwear.....	-	-	-	-	-	-	-	-	-	-
514	Groceries and related products.....	45	316 947	22 614	938	37	(D)	(D)	(D)	8	(D)
5141	Groceries, general line.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5142	Packaged frozen foods.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5143	Dairy products, except dried or canned.....	4	(D)	(D)	(D)	3	(D)	(D)	(D)	1	(D)
5144	Poultry and poultry products.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5145	Confectionery.....	3	(D)	(D)	(D)	2	(D)	(D)	(D)	1	(D)
5146	Fish and seafoods.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5147	Meats and meat products.....	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
5148	Fresh fruits and vegetables.....	3	(D)	(D)	(D)	3	(D)	(D)	(D)	-	-
5149	Groceries and related products, n.e.c.....	19	108 929	7 685	331	13	(D)	(D)	(D)	6	(D)
515	Farm-product raw materials.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5153	Grain and field beans.....	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
5154	Livestock.....	-	-	-	-	-	-	-	-	-	-
5159	Farm-product raw materials, n.e.c.....	-	-	-	-	-	-	-	-	-	-
516	Chemicals and allied products.....	12	(D)	(D)	(D)	10	(D)	(D)	(D)	2	(D)
5162	Plastics materials and basic forms and shapes.....	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
5169	Chemicals and allied products, n.e.c.....	10	(D)	(D)	(D)	8	(D)	(D)	(D)	2	(D)
517	Petroleum and petroleum products.....	17	198 920	4 365	128	11	65 728	3 327	99	6	133 192
5171	Petroleum bulk stations and terminals.....	11	173 299	3 572	91	6	(D)	(D)	(D)	5	(D)
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals.....	6	25 621	793	37	5	(D)	(D)	(D)	1	(D)
518	Beer, wine, and distilled alcoholic beverages.....	9	95 240	8 674	314	9	95 240	8 674	314	-	-
5181	Beer and ale.....	3	33 312	3 119	114	3	33 312	3 119	114	-	-
5182	Wine and distilled alcoholic beverages.....	6	61 928	5 555	200	6	61 928	5 555	200	-	-

**Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers				Other operating types	
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>RENO, NV MSA—Con.</b>										
<b>51</b>	<b>Nondurable goods—Con.</b>										
519	Miscellaneous nondurable goods .....	43	159 725	11 023	578	38	(D)	(D)	(D)	5	(D)
5191	Farm supplies .....	7	(D)	(D)	(D)	7	(D)	(D)	(D)	—	—
5192	Books, periodicals, and newspapers .....	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
5193	Flowers, nursery stock, and florists' supplies .....	8	8 795	1 633	123	8	8 795	1 633	123	—	—
5194	Tobacco and tobacco products .....	4	(D)	(D)	(D)	4	(D)	(D)	(D)	—	—
5198	Paints, varnishes, and supplies .....	4	(D)	(D)	(D)	—	—	—	—	4	(D)
5199	Nondurable goods, n.e.c. ....	15	7 382	1 261	81	15	7 382	1 261	81	—	—

**Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Merchant wholesalers			Other operating types		
						Estab- lish- ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Estab- lish- ments (number)	Sales (\$1,000)
	<b>Wholesale trade -----</b>	<b>229</b>	<b>360 593</b>	<b>25 312</b>	<b>1 282</b>	<b>203</b>	<b>313 428</b>	<b>22 998</b>	<b>1 175</b>	<b>26</b>	<b>47 165</b>
50	<b>Durable goods -----</b>	<b>109</b>	<b>124 892</b>	<b>11 688</b>	<b>526</b>	<b>104</b>	<b>116 498</b>	<b>10 958</b>	<b>492</b>	<b>5</b>	<b>8 394</b>
501	Motor vehicles and motor vehicle parts and supplies -----	26	19 904	2 632	147	26	19 904	2 632	147	-	-
502	Furniture and home furnishings -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
503	Lumber and other construction materials -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
504	Professional and commercial equipment and supplies -----	12	6 885	1 008	50	12	6 885	1 008	50	-	-
505	Metals and minerals, except petroleum -----	1	(D)	(D)	(D)	1	(D)	(D)	(D)	-	-
506	Electrical goods -----	8	5 993	618	30	8	5 993	618	30	-	-
507	Hardware, and plumbing and heating equipment and supplies -----	6	4 488	364	23	5	(D)	(D)	(D)	1	(D)
508	Machinery, equipment, and supplies -----	40	73 256	5 567	215	38	(D)	(D)	(D)	2	(D)
509	Miscellaneous durable goods -----	9	8 414	1 045	26	8	(D)	(D)	(D)	1	(D)
51	<b>Nondurable goods -----</b>	<b>120</b>	<b>235 701</b>	<b>13 624</b>	<b>756</b>	<b>99</b>	<b>196 930</b>	<b>12 040</b>	<b>683</b>	<b>21</b>	<b>38 771</b>
511	Paper and paper products -----	5	(D)	(D)	(D)	4	(D)	(D)	(D)	1	(D)
512	Drugs, drug proprietaries, and druggists' sundries --	5	(D)	(D)	(D)	5	(D)	(D)	(D)	-	-
513	Apparel, piece goods, and notions -----	2	(D)	(D)	(D)	2	(D)	(D)	(D)	-	-
514	Groceries and related products -----	22	(D)	(D)	(D)	13	(D)	(D)	(D)	9	(D)
515	Farm-product raw materials -----	8	(D)	(D)	(D)	8	(D)	(D)	(D)	-	-
516	Chemicals and allied products -----	4	24 874	1 368	54	3	(D)	(D)	(D)	1	(D)
517	Petroleum and petroleum products -----	33	88 275	3 954	181	26	68 335	3 640	168	7	19 940
518	Beer, wine, and distilled alcoholic beverages -----	8	23 766	2 361	115	8	23 766	2 361	115	-	-
519	Miscellaneous nondurable goods -----	33	45 904	2 660	174	30	(D)	(D)	(D)	3	(D)

**Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Nevada</b> -----	<b>(X)</b>	<b>5 506 851</b>	<b>5 506 851</b>	<b>100.0</b>	<b>Nevada—Con.</b>				
Las Vegas -----	1	1 172 327	1 172 327	21.3	Ely -----	7	10 774	3 586 500	65.1
Reno -----	2	1 157 514	2 329 841	42.3	Boulder City -----	8	974	3 587 474	65.1
Sparks -----	3	832 764	3 162 605	57.4	Fallon -----	(X)	(D)	(X)	(X)
North Las Vegas -----	4	242 915	3 405 520	61.8	Henderson -----	(X)	(D)	(X)	(X)
Elko -----	5	89 390	3 494 910	63.5	Winnemucca -----	(X)	(D)	(X)	(X)
Carson City (IC) -----	6	80 816	3 575 726	64.9					

<sup>1</sup>Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

**Table 11. Counties Ranked by Volume of Sales: 1987**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative		Geographic area	Rank <sup>1</sup>	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
<b>Nevada</b> -----	<b>(X)</b>	<b>5 506 851</b>	<b>5 506 851</b>	<b>100.0</b>	<b>Nevada—Con.</b>				
Clark -----	1	3 079 688	3 079 688	55.9	Douglas -----	10	15 563	5 486 172	99.6
Washoe -----	2	2 066 570	5 146 258	93.5	Pershing -----	11	7 218	5 493 390	99.8
Elko -----	3	113 079	5 259 337	95.5	Esmeralda -----	(X)	(D)	(X)	(X)
Carson City (IC) -----	4	80 816	5 340 153	97.0	Eureka -----	(X)	(D)	(X)	(X)
Lyon -----	5	32 578	5 372 731	97.6	Lander -----	(X)	(D)	(X)	(X)
Humboldt -----	6	32 538	5 405 269	98.2	Lincoln -----	(X)	(D)	(X)	(X)
Churchill -----	7	29 444	5 434 713	98.7	Mineral -----	(X)	(D)	(X)	(X)
Nye -----	8	19 437	5 454 150	99.0	Storey -----	(X)	(D)	(X)	(X)
White Pine -----	9	16 459	5 470 609	99.3					

<sup>1</sup>Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.



# APPENDIX A.

## General Explanation

### CENSUS COVERAGE AND METHODOLOGY

**Structure and method of enumeration**—All wholesale firms that had at least one quarter of payroll in 1987 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1987 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1986.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

**Method of classifying kinds of business**—Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

### COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

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**Classifications**—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual.<sup>1</sup> There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for wholesale trade are within SIC major groups 501, 503, 504, 506, 508, 509, 513, 515, 516, and 519. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in tables 3 and 4 of this publication.

**Geographic areas**—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).<sup>2</sup>

**Establishments**—In 1982 and prior censuses, the count of establishments (defined below) represented the number

<sup>1</sup>Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

<sup>2</sup>Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.

## EXPLANATION OF TERMS

**Establishments**—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the wholesale trade report, Miscellaneous Subjects (WC87-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at any time during the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

**Firms**—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

**Sales**—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

**Annual payroll**—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

**First quarter payroll**—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

**Paid employees for pay period including March 12**—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

**1987 and 1986 inventories**—Inventories consist of stocks of merchandise for sale at the end of 1987 and 1986. They were reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1987 and 1986 inventories LIFO composition will be published in the 1987 Census of Wholesale Trade Miscellaneous Subjects report (WC87-S-4).

**Operating expenses**—Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes, or withdrawals by proprietors or partners of unincorporated businesses.

**Auxiliary establishments**— Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data in this report do not include auxiliary establishments. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

## KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose or marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1972 and 1987 SIC Manuals. Establishments were classified into 1972 SIC based kinds-of-business that were detailed enough to provide a direct conversion to a 1987 SIC based kind of business. Each establishment, therefore, has both a 1972 and a 1987 SIC based kind of business which greatly simplifies tabulations

of bridge tables and comparison tables in this publication. All other State tables and all substate geographic tables use the 1987 SIC based classifications.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1987 Census of Wholesale Trade report, Commodity Line Sales (WC87-S-3). Descriptions of the 1987 Census of Wholesale Trade kind-of-business classifications follow:

### Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

### Motor vehicles and motor vehicle parts and supplies (SIC 501)

**Automobiles and other motor vehicles (SIC 5012)**—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobiles and motorcycles
2. Buses and recreational vehicles
3. Light trucks (14,000 lb or less)
4. Medium and heavy trucks (Over 14,000 lb)

**Motor vehicle supplies and new parts (SIC 5013)**—Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors

- a. Motor vehicle supplies and new parts—warehouse distributors (without machine shop).
- b. Motor vehicle supplies and new parts—warehouse distributors (with machine shop).
- 2. Motor vehicle supplies and new parts—jobbers
  - a. Motor vehicle supplies and new parts—jobbers (without machine shop).
  - b. Motor vehicle supplies and new parts—jobbers (with machine shop).
- 3. Petroleum products marketing equipment

**Tires and tubes (SIC 5014)**—Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

**Motor vehicle parts, used (SIC 5015)**—Establishments primarily engaged in the distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

## **Furniture and homefurnishings (SIC 502)**

**Furniture (SIC 5021)**—Establishments primarily engaged in the wholesale distribution of furniture, including bed-springs, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

- 1. Household and lawn furniture.
- 2. Office and business furniture.

**Homefurnishings (SIC 5023)**—Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

- 1. Household china, glassware, and crockery.
- 2. Linens, domestics, draperies and curtains.
- 3. Floor coverings.
- 4. Other homefurnishings.

## **Lumber and other construction materials (SIC 503)**

**Lumber, plywood, millwork and wood panels (SIC 5031)**—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

- 1. Lumber—without yard.
- 2. Lumber—with yard.
- 3. Plywood, millwork, and wood panels

**Brick, Stone, and Related Construction Materials (SIC 5032)**—Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

**Roofing, Siding, and Insulation Materials (SIC 5033)**—Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

**Construction materials, n.e.c. (SIC 5039)**—Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

- 1. Flat glass and other construction glass.
- 2. Other construction materials.

## **Professional and Commercial Equipment and Supplies (SIC 504)**

**Photographic equipment and supplies (SIC 5043)**—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

**Office equipment (SIC 5044)**—Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments primarily engaged in wholesaling office furniture are classified in Industry Group 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

**Computers and computer peripheral equipment and software (SIC 5045)**—Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently also may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
2. Computer software (prepackaged, off-the-shelf).

**Commercial Equipment, n.e.c. (SIC 5046)**—Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

**Medical, dental, and hospital equipment and supplies (SIC 5047)**—Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment
2. Dental supplies

**Ophthalmic Goods (SIC 5048)**—Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

**Professional equipment and supplies, n.e.c. (SIC 5049)**—Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

## **Metals and minerals, except petroleum (SIC 505)**

**Metals service centers and offices (SIC 5051)**—Establishments primarily engaged in marketing semifinished metal products; except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metal sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and sales offices.
  - a. Ferrous metals service centers.
  - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

**Coal and other minerals and ores (SIC 5052)**—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

## **Electrical goods (SIC 506)**

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or

mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

**Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)**—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

**Electrical appliances, television and radio sets (SIC 5064)**—Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household nonelectronic laundry equipment and refrigerators and freezers.

**Electronic parts and equipment, n.e.c. (SIC 5065)**—Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, and other household sound or video equipment are classified in Industry 5064.

#### **Hardware, and plumbing and heating equipment and supplies (SIC 507)**

**Hardware (SIC 5072)**—Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

**Plumbing and heating equipment and supplies (hydronics) (SIC 5074)**—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

**Warm air heating and air-conditioning equipment and supplies (SIC 5075)**—Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

**Refrigeration equipment and supplies (SIC 5078)**—Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

#### **Machinery, equipment, and supplies (SIC 508)**

**Construction and mining (except petroleum) machinery and equipment (SIC 5082)**—Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

**Farm and garden machinery and equipment (SIC 5083)**—Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

**Industrial machinery and equipment (SIC 5084)**—Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.

6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette-making machinery, and similar special industry machinery.

**Industrial supplies (SIC 5085)**— Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

**Service establishment equipment and supplies (SIC 5087)**—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and drycleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

**Transportation equipment and supplies, except motor vehicles (SIC 5088)**—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.

3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

## Miscellaneous durable goods (SIC 509)

**Sporting and Recreational Goods and Supplies(SIC 5091)**—Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

**Toys and hobby goods and supplies (SIC 5092)**—Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

**Scrap and waste materials(SIC 5093)**—Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
  - a. Iron and steel scrap processors (using power processing equipment).
  - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

**Jewelry, watches, precious stones, and precious metals. (SIC 5094)**—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

**Durable goods, n.e.c. (SIC 5099)**—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.

3. General merchandise—durable.

4. Other durable goods.

### **Nondurable Goods (SIC Major Group 51)**

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

#### **Paper and Paper Products (SIC 511)**

**Printing and writing paper (SIC 5111)**—Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

**Stationery and office supplies (SIC 5112)**—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

**Industrial and personal service paper (SIC 5113)**—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

#### **Drugs, drugs proprietaries and druggists' sundries (SIC 512)**

**Drugs, drug proprietaries, and druggists' sundries (SIC 5122)**—Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

#### **Apparel, piece goods, and notions (SIC 513)**

**Piece goods, notions, and other dry goods (SIC 5131)**—Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.),

and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods
  - a. Piece goods-jobbers
  - b. Piece goods-converters
2. Notions and other dry goods

**Men's and boys' clothing and furnishings (SIC 5136)**—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

**Women's, children's, and infants' clothing and accessories (SIC 5137)**—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

**Footwear (SIC 5139)**—Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

#### **Groceries and related products (SIC 514)**

**Groceries, general line (SIC 5141)**—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general line wholesalers.

**Packaged frozen foods (SIC 5142)**—Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

**Dairy products, Except Dried or Canned (SIC 5143)**—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry

does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

**Poultry and poultry products (SIC 5144)**— Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

**Confectionery (SIC 5145)**— Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

**Fish and seafoods (SIC 5146)**—Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

**Meats and meat products (SIC 5147)**—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

**Fresh fruits and vegetables (SIC 5148)**—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

**Groceries and related products, n.e.c. (SIC 5149)**—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

## **Farm-product raw materials (SIC 515)**

**Grain and field beans (SIC 5153)**—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

**Livestock (SIC 5154)**—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

**Farm-product raw materials, n.e.c. (SIC 5159)**—Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

## **Chemicals and allied products (SIC 516)**

**Plastics materials and basic forms and shapes (SIC 5162)**—Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

**Chemicals and allied products, n.e.c. (SIC 5169)**—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine.

Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

### **Petroleum and petroleum products (SIC 517)**

**Petroleum bulk stations and terminals (SIC 5171)**—Establishments primarily engaged in the wholesaling of crude petroleum and petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
  - a. Petroleum bulk stations, except LP
  - b. Petroleum bulk terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

**Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)**—Establishments primarily engaged in the wholesale distribution of petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale, but without bulk liquid storage facilities.

### **Beer, wine and distilled alcoholic beverages (SIC 518)**

**Beer and ale (SIC 5181)**—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

**Wine and distilled alcoholic beverages (SIC 5182)**—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled spirits—licensed operation.
2. Wine and distilled spirits—State operated.

### **Miscellaneous nondurable goods (SIC 519)**

**Farm supplies (SIC 5191)**—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and

other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

**Books, periodicals, and newspapers (SIC 5192)**—Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

**Flowers, nursery stock, and florists' supplies (SIC 5193)**—Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

**Tobacco and tobacco products (SIC 5194)**—Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

**Paints, varnishes, and supplies (SIC 5198)**—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

**Nondurable goods, n.e.c. (SIC 5199)**—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise-nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

## **TYPE-OF-OPERATION CLASSIFICATIONS**

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

**Merchant wholesalers**—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

*Wholesale distributors and jobbers*—Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

*Importers*—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

*Exporters*—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

*Terminal grain elevators*—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

*Country grain elevators*—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

*Assemblers of farm products, except country grain elevators*—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

**Manufacturers' sales branches and offices**—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in

retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.

**Agents, brokers, and commission merchants**—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

*Auction companies*—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

*Import agents*—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

*Export agents*—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

*Manufacturers' agents*—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

*Brokers (representing buyers or sellers)*—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

*Commission merchants*—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.



# APPENDIX B. General Questions



U.S. DEPARTMENT OF COMMERCE  
BUREAU OF THE CENSUS

## 1987 CENSUS OF DISTRIBUTIVE TRADES

OMB APPROVAL NO. 0507-0529; EXPIRES 06/89

**NOTICE** — Response to this inquiry is required by law (Title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

Please complete this form and RETURN TO

**BUREAU OF THE CENSUS**  
1201 East Tenth Street  
Jeffersonville, IN 47134

**DUE DATE: FEBRUARY 15, 1988**

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

**NOTE** — Please read the accompanying instructions before answering the questions.

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

### Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 ☐ YES ☐ NO — Enter current EI No. (9 digits)

### Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

**NOTE:** P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change.

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC.

STATE

ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 ☐ YES ☐ NO ☐ No legal boundaries ☐ Don't know

c. Type of municipality where physically located

096 ☐ City, village, or borough ☐ Other or don't know ☐ Town or township

d. Name of county where physically located

### Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment?

Number of months  
002

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 ☐ In operation ☐ Temporarily or seasonally inactive ☐ Cessed operation — Give date ☐ Sold or leased to another operator — Give date at right AND enter name, etc., below

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY

STATE

ZIP CODE

### Item 4 — ORGANIZATIONAL STATUS — Mark (X) the ONE box which best describes this establishment during 1987.

003 ☐ Individual proprietorship ☐ Partnership ☐ Cooperative association (taxable) ☐ Cooperative association (tax-exempt) ☐ Governmental — Specify ☐ Corporation (Do not mark if any form of cooperative association.) ☐ Other — Specify

### Item 5 — INVENTORIES

a. Did you have inventories at the end of 1988 or 1987?

110 ☐ YES — Complete the remainder of the item ☐ NO — SKIP to item 6

b. Are inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

120 ☐ YES — Use the sum of the LIFO amount plus the LIFO reserve for items c and d(2) ☐ NO — Complete only line c

	End of 1987			End of 1988		
	Mil.	Thou.	Dol.	Mil.	Thou.	Dol.
c. Total inventories	046			047		
d. LIFO users report the following for line (c):	111			121		
(1) Amount not subject to LIFO costing	112			122		
(2) Amount subject to LIFO costing (gross)	113			123		
e. Report the following applicable to line d(2):	114			124		
(1) Amount of the LIFO reserve						
(2) LIFO value of the line d(2) (net)						

**NOTE** — The sum of lines d(1), e(1), and e(2) should equal line c.

### HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is \$1,128,828, report either

**PREFERRED**  
1 128 828  
**Acceptable**

Mil. 1000 1 128 828

Thou. 1000 1 128 828

Doll. 1000 1 128 828

### Item 6 — DOLLAR VOLUME OF BUSINESS IN 1987

a. Sales of merchandise and other operating receipts (including the gross selling value of business conducted for the account of others)

Mil. 010

Thou. 010

Doll. 010

b. Did this establishment sell merchandise for the account of others on a commission or brokerage basis?

1 ☐ YES — Go to c ☐ NO — SKIP to a

c. Gross selling value of business conducted on a commission or brokerage basis for the account of others (include in item 6a)

Mil. 101

Thou. 101

Doll. 101

d. Dollar volume of commissions or brokerage received on transactions reported in item 6c

102

**NOTE** — If this is the only establishment of this firm skip to item 7.

e. What percentage of the products sold by this establishment did your company (including firms under common ownership or control) manufacture or mine in the United States?

Percent 103

f. Dollar volume of transfers (billings) to other establishments within your company (DO NOT include in item 6a)

Mil. 105

Thou. 105

Doll. 105

### Item 7 — PAYROLL AND EMPLOYMENT

a. Payroll in 1987, before deductions

030

(1) Total ANNUAL payroll

031

(2) FIRST QUARTER payroll (Jan.—Mar.)

032

b. Employment in 1987

Number 032

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees)

### Item 8 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1987.

Number 130

a. Selling

131

b. Sales support (including office and clerical, warehousing, drivers, maintenance employees)

132

c. Central administrative and auxiliary

133

d. Manufacturing

134

e. Other — Specify

135

f. TOTAL — Sum of lines a through e should equal item 7b

136

### Item 9 — OPERATING EXPENSES

TOTAL 1987 operating expenses, including payroll but excluding cost of goods sold and interest expenses.

Mil. 040

Thou. 040

Doll. 040

### Item 10 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1987 sales (item 6a) to each of the customer classes listed.

Report in whole percents 140

a. To farmers (for farm use)

141

b. To builders and contractors

142

c. Export sales

143

d. To retailers and repair shops

144

e. To wholesale establishments

145

f. To household consumers and individual users

146

g. To industrial users (manufacturing and mining)

147

h. To institutional, commercial, and professional users

148

i. To governmental bodies (federal, state, and local)

149

j. TOTAL — Sum of lines a through i should add to 100% —→ 100%

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 —→

<b>Item 11 — TYPE OF OPERATION</b> Mark (X) the <b>ONE</b> box which best describes the basis on which the <b>MAJOR</b> portion of your business was conducted in 1987.					<b>b. Does this company own or control any other company or companies?</b> 098 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE  El No. (9 digits)																											
a. Merchant (buying and selling on own account) 060 (1) Importer ..... <input type="checkbox"/> 12 (2) Exporter ..... <input type="checkbox"/> 13 (3) Merchant ..... <input type="checkbox"/> 11 b. Manufacturers' sales branches and offices ..... <input type="checkbox"/> 20 c. Agent, broker, commission merchant (1) Auction company ..... <input type="checkbox"/> 41 (2) Broker (representing buyers or sellers) ..... <input type="checkbox"/> 42 (3) Commission merchant ..... <input type="checkbox"/> 43 (4) Import agent ..... <input type="checkbox"/> 44 (5) Export agent ..... <input type="checkbox"/> 45 (6) Manufacturers' agent ..... <input type="checkbox"/> 46					<b>c. How many establishments were operated under the El Number shown in the address label (or as corrected in item 1) at the end of 1987?</b> → 079					If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format on a separate sheet if necessary.																											
<b>Item 12 — KIND OF BUSINESS</b> Mark (X) the <b>ONE</b> box which best describes the <b>PRINCIPAL</b> kind of business of this establishment in 1987. 070  (Categories appropriate to individual form)					1 NAME, ADDRESS, AND ZIP CODE  KIND-OF-BUSINESS DESCRIPTION TYPE OF OPERATION (Choose from Item 11)					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>1987</th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> <tr> <td>Sales</td> <td>081</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> <td></td> </tr> <tr> <td rowspan="2">Census use</td> <td>088</td> <td></td> <td></td> <td></td> </tr> <tr> <td>089</td> <td></td> <td></td> <td></td> </tr> </table>					1987	Mil.	Thou.	Dol.	Sales	081				Annual payroll	082				Census use	088				089			
1987	Mil.	Thou.	Dol.																																		
Sales	081																																				
Annual payroll	082																																				
Census use	088																																				
	089																																				
<b>Item 13 — COMMODITY LINES</b> Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below). Report the fair sales value of merchandise marketed under capital, finance, or full payout leases and report the rental receipts derived in 1987 from merchandise under operating leases.					2 NAME, ADDRESS, AND ZIP CODE  KIND-OF-BUSINESS DESCRIPTION TYPE OF OPERATION (Choose from Item 11)					<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th>1987</th> <th>Mil.</th> <th>Thou.</th> <th>Dol.</th> </tr> <tr> <td>Sales</td> <td>081</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual payroll</td> <td>082</td> <td></td> <td></td> <td></td> </tr> <tr> <td rowspan="2">Census use</td> <td>088</td> <td></td> <td></td> <td></td> </tr> <tr> <td>089</td> <td></td> <td></td> <td></td> </tr> </table>					1987	Mil.	Thou.	Dol.	Sales	081				Annual payroll	082				Census use	088				089			
1987	Mil.	Thou.	Dol.																																		
Sales	081																																				
Annual payroll	082																																				
Census use	088																																				
	089																																				
<b>HOW TO REPORT PERCENTS</b> If figure is 38.76% of total sales: • Report whole percents → 39 Not acceptable → 38.76					Please attach a separate sheet for any explanations that may be essential in understanding your reported data.					<b>REMARKS</b> — Please use this space for any explanations that may be essential in understanding your reported data.																											
Commodity lines Estimated sales during 1987 Mil. Thou. Dol. Percent					(Categories appropriate to individual form)																																
<b>NOTE</b> Answer item 14 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.					<b>Item 15 — CERTIFICATION</b> — This report is substantially accurate and has been prepared in accordance with instructions.					Period covered by this report → FROM: Mo. Year TO: Mo. Year Name of person to contact regarding this report — Print or type Telephone → Area code Number Extension Signature of authorized person Date																											
<b>Item 14 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION</b> a. Is this company owned or controlled by another company? 097 1 <input type="checkbox"/> YES → 2 <input type="checkbox"/> NO					ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE  El No. (9 digits)					(Categories appropriate to individual form)																											

# APPENDIX C.

## Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233]

1987 SIC code	Title	Standard form CB-	Short form CB-	1987 SIC code	Title	Standard form CB-	Short form CB-
<b>DURABLE GOODS</b>				<b>DURABLE GOODS—Con.</b>			
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles .....	5012	5003	5091	Sporting and recreational goods and supplies .....	5041	5003
5013	Motor vehicle supplies and new parts .....	5013	5003	5092	Toys and hobby goods and supplies .....	5041	5003
5014	Tires and tubes .....	5013	5003	5093	Scrap and waste materials .....	5093	5003
5015	Motor vehicle parts, used .....	5013	5003	5094	Jewelry, watches, precious stones, and precious metals .....	5094	5003
				5099	Durable goods, n.e.c. ....	5099	5003
<b>NONDURABLE GOODS</b>				<b>NONDURABLE GOODS</b>			
502	Furniture and homefurnishings:			511	Paper and paper products:		
5021	Furniture .....	5021	5001	5111	Printing and writing paper .....	5111	5102
5023	Homefurnishings .....	5021	5001	5112	Stationery and office supplies .....	5111	5102
				5113	Industrial and personal service paper .....	5111	5102
503	Lumber and other construction materials:			512	Drugs, drug proprietaries, and druggists' sundries:		
5031	Lumber, plywood, millwork, and wood panels .....	5031	5001	5122	Drugs, drug proprietaries, and druggists' sundries .....	5122	5102
5032	Brick, stone, and related construction materials .....	5031	5001				
5033	Roofing, siding, and insulation materials .....	5031	5001	513	Apparel, piece goods, and notions:		
5039	Construction materials, n.e.c. ....	5031	5001	5131	Piece goods, notions, and other dry goods .....	5133	5102
				5136	Men's and boys' clothing and furnishings .....	5136	5102
504	Professional and commercial equipment and supplies:			5137	Women's, children's and infants' clothing and accessories .....	5136	5102
5043	Photographic equipment and supplies .....	5041	5003	5139	Footwear .....	5136	5102
5044	Office equipment .....	5081	5002				
5045	Computers and computer peripheral equipment and software .....	5081	5002	514	Groceries and related products:		
5046	Commercial equipment, n.e.c. ....	5081	5002	5141	Groceries, general line .....	5141	5101
5047	Medical, dental, and hospital equipment and supplies .....	5086	5002	5142	Packaged frozen foods .....	5142	5101
5048	Ophthalmic goods .....	5086	5002	5143	Dairy products, except dried or canned .....	5143	5101
5049	Professional equipment and supplies, n.e.c. ....	5086	5002	5144	Poultry and poultry products .....	5144	5101
				5145	Confectionery .....	5145	5101
505	Metals and minerals, except petroleum:			5146	Fish and seafoods .....	5146	5101
5051	Metals service centers and offices .....	5051	5003	5147	Meats and meat products .....	5147	5101
5052	Coal and other minerals and ores .....	5052	5003	5148	Fresh fruits and vegetables .....	5148	5101
				5149	Groceries and related products, n.e.c. ....	5141	5101
506	Electrical goods:			515	Farm-product raw materials:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	5063	5001	5153	Grain and field beans .....	5152	5103
				5154	Livestock .....	5154	5103
5064	Electrical appliances, television and radio sets .....	5063	5001	5159	Farm-product raw materials, n.e.c. ....	5152	5103
5065	Electronic parts and equipment, n.e.c. ....	5063	5001				
507	Hardware, and plumbing and heating equipment and supplies:			516	Chemicals and allied products:		
5072	Hardware .....	5072	5001	5162	Plastics materials and basic forms and shapes .....	5161	5102
5074	Plumbing and heating equipment and supplies (hydronics) .....	5072	5001	5169	Chemicals and allied products, n.e.c. ....	5161	5102
5075	Warm air heating and air-conditioning equipment and supplies .....	5072	5001				
5078	Refrigeration equipment and supplies .....	5072	5001	517	Petroleum and petroleum products:		
				5171	Petroleum bulk stations and terminals .....	5171	1NA
				5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	5171	1NA
508	Machinery, equipment, and supplies:			518	Beer, wine, and distilled alcoholic beverages:		
5082	Construction and mining (except petroleum) machinery and equipment .....	5082	5002	5181	Beer and ale .....	5181	5103
5083	Farm and garden machinery and equipment .....	5083	5002	5182	Wine and distilled alcoholic beverages .....	5181	5103
5084	Industrial machinery and equipment .....	5084	5002				
5085	Industrial supplies .....	5085	5002	519	Miscellaneous nondurable goods:		
5087	Service establishment equipment and supplies .....	5087	5002	5191	Farm supplies .....	5191	5102
5088	Transportation equipment and supplies, except motor vehicles .....	5088	5002	5192	Books, periodicals, and newspapers .....	5199	5102
				5193	Flowers, nursery stock, and florists' supplies .....	5199	5102
				5194	Tobacco and tobacco products .....	5194	5102
				5198	Paints, varnishes, and supplies .....	5198	5102
				5199	Nondurable goods, n.e.c. ....	5199	5102

<sup>1</sup>Petroleum wholesalers were all sent form CB-5171.



## **APPENDIX D. Metropolitan Statistical Areas**

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

### **NEVADA**

#### **Las Vegas, NV MSA**

Clark County, NV

#### **Reno, NV MSA**

Washoe County, NV



# APPENDIX E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales†—		1987 SIC code	Kind of business	Percent of sales†—	
		From administra- tive records¹	Estimated²			From administra- tive records¹	Estimated²
	Wholesale trade .....	0	0		Wholesale trade—Con.		
50	Durable goods .....	0	0	50	Durable goods—Con.		
501	Motor vehicles and motor vehicle parts and supplies .....	0	0	509	Miscellaneous durable goods .....	0	0
5012	Automobiles and other motor vehicles .....	0	0	5091	Sporting and recreational goods and supplies .....	0	0
5013	Motor vehicle supplies and new parts .....	1	1	5092	Toys and hobby goods and supplies .....	(D)	(D)
5014	Tires and tubes .....	0	0	5093	Scrap and waste materials .....	(D)	(D)
5015	Motor vehicle parts, used .....	1	0	5094	Jewelry, watches, precious stones, and precious metals .....	(D)	(D)
				5099	Durable goods, n.e.c. ....	1	0
502	Furniture and homefurnishings .....	0	1	51	Nondurable goods .....	0	0
5021	Furniture .....	0	1	511	Paper and paper products .....	0	0
5023	Homefurnishings .....	0	1	5111	Printing and writing paper .....	(D)	(D)
				5112	Stationery and office supplies .....	0	0
503	Lumber and other construction materials .....	0	0	5113	Industrial and personal service paper .....	(D)	(D)
5031	Lumber, plywood, millwork, and wood panels .....	1	0				
5032	Brick, stone, and related construction materials .....	0	1	512	Drugs, drug proprietaries, and druggists' sundries .....	0	1
5033	Roofing, siding, and insulation materials .....	0	0	5122	Drugs, drug proprietaries, and druggists' sundries .....	0	1
5039	Construction materials, n.e.c. ....	0	1	513	Apparel, piece goods, and notions .....	(D)	(D)
504	Professional and commercial equipment and supplies .....	0	0	5131	Piece goods, notions, and other dry goods .....	0	0
5043	Photographic equipment and supplies .....	(D)	(D)	5136	Men's and boys' clothing and furnishings .....	(D)	(D)
5044	Office equipment .....	0	1	5137	Women's, children's and infants' clothing and accessories .....	(D)	(D)
5045	Computers and computer peripheral equipment and software .....	0	0	5139	Footwear .....	(D)	(D)
5046	Commercial equipment, n.e.c. ....	0	0				
5047	Medical, dental, and hospital equipment and supplies .....	0	0	514	Groceries and related products .....	0	0
5048	Ophthalmic goods .....	(D)	(D)	5141	Groceries, general line .....	0	0
5049	Professional equipment and supplies, n.e.c. ....	(D)	(D)	5142	Packaged frozen foods .....	0	0
				5143	Dairy products, except dried or canned .....	5	0
505	Metals and minerals, except petroleum .....	0	0	5144	Poultry and poultry products .....	0	2
5051	Metals service centers and offices .....	(D)	(D)	5145	Confectionery .....	(D)	(D)
5052	Coal and other minerals and ores .....	(D)	(D)	5146	Fish and seafoods .....	(D)	(D)
				5147	Meats and meat products .....	0	0
506	Electrical goods .....	0	0	5148	Fresh fruits and vegetables .....	0	0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	1	0	5149	Groceries and related products, n.e.c. ....	0	0
5064	Electrical appliances, television and radio sets .....	1	0				
5065	Electronic parts and equipment, n.e.c. ....	0	2	515	Farm-product raw materials .....	1	0
				5153	Grain and field beans .....	(D)	(D)
507	Hardware, and plumbing and heating equipment and supplies .....	0	0	5154	Livestock .....	(D)	(D)
5072	Hardware .....	1	0	5159	Farm-product raw materials, n.e.c. ....	0	0
5074	Plumbing and heating equipment and supplies (hydronics) .....	0	0				
5075	Warm air heating and air-conditioning equipment and supplies .....	0	0	516	Chemicals and allied products .....	(D)	(D)
5078	Refrigeration equipment and supplies .....	0	0	5162	Plastics materials and basic forms and shapes .....	(D)	(D)
				5169	Chemicals and allied products, n.e.c. ....	(D)	(D)
508	Machinery, equipment, and supplies .....	0	0				
5082	Construction and mining (except petroleum) machinery and equipment .....	0	0	517	Petroleum and petroleum products .....	0	0
5083	Farm and garden machinery and equipment .....	0	0	5171	Petroleum bulk stations and terminals .....	0	0
5084	Industrial machinery and equipment .....	0	0	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	0	1
5085	Industrial supplies .....	0	0				
5087	Service establishment equipment and supplies .....	1	0	518	Beer, wine, and distilled alcoholic beverages .....	0	0
5088	Transportation equipment and supplies, except motor vehicles .....	0	0	5181	Beer and ale .....	0	0
				5182	Wine and distilled alcoholic beverages .....	0	0
				519	Miscellaneous nondurable goods .....	0	0
				5191	Farm supplies .....	0	0
				5192	Books, periodicals, and newspapers .....	1	1
				5193	Flowers, nursery stock, and florists' supplies .....	0	1
				5194	Tobacco and tobacco products .....	0	0
				5198	Paints, varnishes, and supplies .....	0	0
				5199	Nondurable goods, n.e.c. ....	1	0

† Coverage symbols: 0—Less than 10 percent; 1—10 to 19 percent; 2—20 to 29 percent; 3—30 to 39 percent; 4—40 to 49 percent; 5—50 to 59 percent; 6—60 to 69 percent; 7—70 to 79 percent; 8—80 to 89 percent; 9—90 percent or more.

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



## **APPENDIX F.**

### **Geographic Notes**

#### **NEVADA**

There are no geographic notes for the State of Nevada.



# APPENDIX G.

## Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		<b>Wholesale trade .....</b>	<b>1 575</b>	<b>1 309</b>	<b>1 490</b>	<b>1 233</b>
50		<b>Durable goods .....</b>	<b>1 015</b>	<b>843</b>	<b>958</b>	<b>796</b>
501		Motor vehicles and automotive parts and supplies .....	157	125	149	119
5012	5012	Automobiles and other motor vehicles .....	20	12	18	11
5013		Automotive parts and supplies .....	124	100	119	96
	5013	Motor vehicle supplies and new parts .....	108	89	103	86
	5015 pt.	Motor vehicle parts, used .....	16	11	16	10
5014	5014	Tires and tubes .....	13	13	12	12
502		Furniture and home furnishings .....	44	37	38	36
5021	5021	Furniture .....	17	13	15	13
5023	5023	Home furnishings .....	27	24	23	23
503		Lumber and other construction materials .....	84	91	78	84
5031	5031	Lumber, plywood, millwork, and wood panels .....	29	35	27	31
5039		Construction materials, n.e.c. ....	55	56	51	53
	5032	Brick, stone, and related construction materials .....	22	21	22	20
	5033	Roofing, siding, and insulation materials .....	9	9	8	8
	5039	Construction materials, n.e.c. ....	24	26	21	25
504		Sporting, recreational, photographic, and hobby goods, toys and supplies .....	31	32	31	30
5041	5091	Sporting and recreational goods and supplies .....	20	18	20	16
5042	5092	Toys and hobby goods and supplies .....	8	7	8	7
5043	5043	Photographic equipment and supplies .....	3	7	3	7
505		Metals and minerals, except petroleum .....	17	18	15	18
5051	5051	Metals service centers and offices .....	16	15	14	15
5052	5052	Coal and other minerals and ores .....	1	3	1	3
506		Electrical goods .....	129	99	122	96
5063		Electrical apparatus and equipment, wiring supplies, and construction materials .....	69	61	66	61
	5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	66	-	63	-
	5065 pt.	Electronic parts and equipment, n.e.c. ....	-	-	-	-
	5084 pt.	Industrial machinery and equipment .....	3	-	3	-
5064	5064	Electrical appliances, television and radio sets .....	13	7	11	7
5065	5065 pt.	Electronic parts and equipment, n.e.c. ....	47	31	45	28
507		Hardware, and plumbing and heating equipment and supplies .....	96	86	91	78
5072	5072	Hardware .....	27	25	26	21
5074	5074	Plumbing and heating equipment and supplies (hydronics) .....	35	28	32	24
5075	5075	Warm air heating and air-conditioning equipment and supplies .....	28	23	28	23
5078	5078	Refrigeration equipment and supplies .....	6	10	5	10
508		Machinery, equipment, and supplies .....	388	296	372	278
5081		Commercial machines and equipment .....	141	102	130	96
	5044	Office equipment .....	53	-	47	-
	5045	Computers and computer peripheral equipment and software .....	54	-	52	-
	5046	Commercial equipment, n.e.c. ....	34	32	31	30
5082	5082	Construction and mining (except petroleum) machinery and equipment .....	37	27	35	25
5083	5083	Farm and garden machinery and equipment .....	17	16	17	14
5084	5084 pt.	Industrial machinery and equipment .....	54	47	53	44
5085	5085	Industrial supplies .....	51	38	51	35
5086		Professional equipment and supplies .....	43	29	42	28
	5047	Medical, dental, and hospital equipment and supplies .....	27	14	27	14
	5048	Ophthalmic goods .....	8	9	8	8
	5049	Professional equipment and supplies, n.e.c. ....	8	6	7	6
5087	5087	Service establishment equipment and supplies .....	39	32	38	32
5088	5088	Transportation equipment and supplies, except motor vehicles .....	6	5	6	4
509		Miscellaneous durable goods .....	69	59	62	57
5093	5093	Scrap and waste materials .....	20	17	18	15
5094	5094	Jewelry, watches, precious stones, and precious metals .....	17	15	16	15
5099	5099 pt.	Durable goods, n.e.c. ....	32	27	28	27
51		<b>Nondurable goods .....</b>	<b>560</b>	<b>466</b>	<b>532</b>	<b>437</b>
511		Paper and paper products .....	57	39	56	36
5111	5111	Printing and writing paper .....	6	5	6	5
5112	5112	Stationery and office supplies .....	40	25	39	23
5113	5113	Industrial and personal service paper .....	11	9	11	8

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
51		<b>Nondurable goods—Con.</b>				
512		Drugs, drug proprietaries, and druggists' sundries .....	31	15	30	13
5122	5122	Drugs, drug proprietaries, and druggists' sundries .....	31	15	30	13
513		Apparel, piece goods, and notions .....	27	20	25	18
5133	5131 pt.	Piece goods .....	4	5	4	5
5134	5131 pt.	Notions and other dry goods .....	3	2	2	5
5136	5136	Men's and boys' clothing and furnishings .....	8	5	7	2
5137	5137	Women's, children's, and infants' clothing and accessories .....	10	6	10	4
5139	5139	Footware .....	2	2	2	2
514		Groceries and related products .....	154	136	148	134
5141	5141	Groceries, general line .....	19	15	17	15
5142	5142	Packaged frozen foods .....	11	12	11	12
5143	5143	Dairy products, except dried or canned .....	15	16	15	16
5144	5144	Poultry and poultry products .....	7	9	7	9
5145	5145	Confectionery .....	6	6	6	6
5146	5146	Fish and seafoods .....	5	4	5	4
5147	5147	Meats and meat products .....	16	15	16	15
5148	5148	Fresh fruits and vegetables .....	12	12	9	12
5149	5149	Groceries and related products, n.e.c. ....	63	47	62	45
515		Farm-product raw materials .....	10	6	8	5
5152	5159 pt.	Cotton .....	-	-	-	-
5153	5153	Grain and field beans .....	6	3	6	3
5154	5154	Livestock .....	4	2	2	2
5159	5159 pt.	Farm-product raw materials, n.e.c. ....	-	1	-	-
516		Chemicals and allied products .....	34	30	30	29
5161		Chemicals and allied products .....	34	30	30	29
	5162	Plastics materials and basic forms and shapes .....	10	6	9	6
	5169	Chemicals and allied products, n.e.c. ....	24	24	21	23
517		Petroleum and petroleum products .....	65	65	64	57
5171	5171	Petroleum bulk stations and terminals .....	46	51	46	43
5172	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	19	14	18	14
518		Beer, wine, and distilled alcoholic beverages .....	25	31	21	29
5181	5181	Beer and ale .....	12	15	12	14
5182	5182	Wine and distilled alcoholic beverages .....	13	16	9	15
519		Miscellaneous nondurable goods .....	157	124	150	116
5191	5191	Farm supplies .....	38	32	35	27
5194	5194	Tobacco and tobacco products .....	8	8	8	8
5198	5198	Paints, varnishes and supplies .....	9	9	9	9
5199		Nondurable goods, n.e.c. ....	102	75	98	72
	5099 pt.	Durable goods, n.e.c. ....	6	-	6	-
	5192	Books, periodicals, and newspapers .....	22	16	20	16
	5193	Flowers, nursery stock, and florists' supplies .....	15	10	15	10
	5199	Nondurable goods, n.e.c. ....	59	-	57	-

# APPENDIX H.

## Changes in Wholesale Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)

1972 SIC (used for 1972, 1977, and 1982 census reports)

Code	Title	Code	Title
5013	Motor vehicle supplies and new parts.....	5013 pt.	Automotive parts and supplies (except used)
5015	Motor vehicle parts, used.....	[ 5013 pt. 5931 pt.	Used automotive parts, equipment and supplies (wholesale) Used automotive parts, equipment and supplies (retail)
5023	Homefurnishings <sup>1</sup> .....	5023	Home furnishings <sup>1</sup>
5032	Brick, stone, and related construction materials.....	] 5039	Construction materials, n.e.c.
5033	Roofing, siding, and insulation materials.....		
5039	Construction materials, n.e.c. ....		
5044	Office equipment.....	] 5081	Commercial machines and equipment
5045	Computers and computer peripheral equipment and software .....		
5046	Commercial equipment, n.e.c. ....		
5047	Medical, dental, and hospital equipment and supplies .....	] 5086	Professional equipment and supplies
5048	Ophthalmic goods .....		
5049	Professional equipment and supplies, n.e.c. ....		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	5063 pt.	Electrical apparatus and equipment, wiring supplies, and construction materials <sup>2</sup>
5065	Electronic parts and equipment, n.e.c. ....	[ 5065 5063 pt.	Electronic parts and equipment Electrical apparatus and equipment, wiring supplies, and construction materials <sup>3</sup>
5082	Construction and mining (except petroleum) machinery and equipment <sup>1</sup> .....	5082	Construction and mining machinery and equipment
5084	Industrial machinery and equipment .....	[ 5084 5063 pt.	Industrial machinery and equipment Electrical apparatus and equipment, wiring supplies and construction materials <sup>4</sup>
5091	Sporting and recreational goods and supplies <sup>1</sup> .....	5041	Sporting and recreational goods and supplies
5092	Toys and hobby goods and supplies <sup>1</sup> .....	5042	Toys and hobby goods and supplies
5094	Jewelry, watches, precious stones, and precious metals <sup>1</sup> .....	5094	Jewelry, watches, diamonds, and other precious stones <sup>1</sup>
5099	Durable goods, n.e.c. ....	[ 5099 5199 pt.	Durable goods, n.e.c. Nondurable goods, n.e.c. <sup>5</sup>
5112	Stationery and office supplies <sup>1</sup> .....	5112	Stationery supplies <sup>1</sup>
5131	Piece goods, notions, and other dry goods .....	[ 5133 5134	Piece goods (woven fabrics) Notions and other dry goods
5142	Packaged frozen foods <sup>1</sup> .....	5142	Frozen foods <sup>1</sup>
5143	Dairy products, except dried or canned <sup>1</sup> .....	5143	Dairy products <sup>1</sup>
5153	Grain and field beans <sup>1</sup> .....	5153	Grain <sup>1</sup>
5159	Farm-product raw materials, n.e.c. ....	[ 5152 5159	Cotton Farm-product raw materials, n.e.c.
5162	Plastics materials and basic forms and shapes .....	] 5161	Chemicals and allied products
5169	Chemicals and allied products, n.e.c. ....		
5192	Books, periodicals, and newspapers .....	] 5199	Nondurable goods, n.e.c. <sup>6</sup>
5193	Flowers, nursery stock, and florists' supplies .....		
5199	Nondurable goods, n.e.c. ....		

<sup>1</sup>No change in content.

<sup>2</sup>Excluding electrical communications equipment now in SIC 5065 and electrical measuring and testing equipment now in SIC 5084.

<sup>3</sup>Electrical communications equipment part only, now in SIC 5065.

<sup>4</sup>Electrical measuring and testing equipment part only, now in SIC 5084.

<sup>5</sup>General merchandise, durable part only, now in SIC 5099.

<sup>6</sup>All of SIC 5199 except durable goods general merchandise wholesalers. In 1972, all general merchandise wholesalers were in SIC 5199, for 1987 general merchandise wholesalers selling primarily durable goods were moved to SIC 5099.

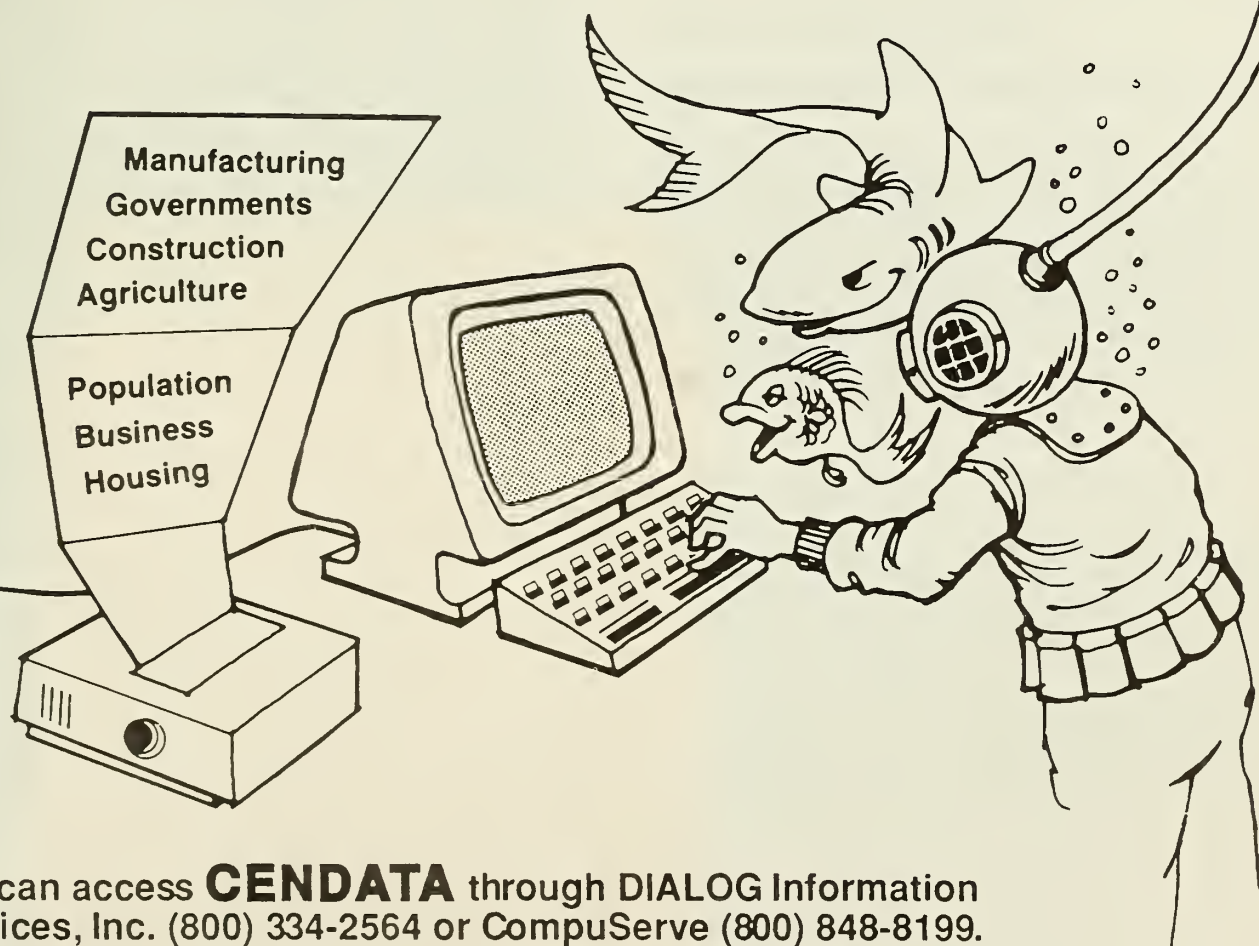


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# PUBLICATION PROGRAM

## 1987 CENSUS OF WHOLESALE TRADE

Publications of the 1987 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

### Final Reports

#### Geographic area series—52 reports (WC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories for all establishments with payroll. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MSA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 also are shown by kind of business.

#### Subject series—4 reports (WC87-S-1 to 4)

The first report (WC87-S-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin,

value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC87-S-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected MSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC87-S-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

### Microfiche

Every final published report in the 1987 Census of Wholesale Trade will be available on microfiche.

### Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs—read only memory (CD-ROM). For the selected data, these tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC87-S-3). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

### OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

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